



M E E T I N G P R O F E S S I O N A L S I N T E R N A T I O N A L

Desired Skills and Experiences

The desired skills and experiences listed below will be utilized by the Board Development Committee to assist with the selection of candidates for the 2016 MPI Board of Directors.

Individual skills - required of each member on the MPI Board of Directors

Leadership Skills
Strategic Thinking
Personal Communication Skills
Influence
Loyalty
Business Acumen
Fiduciary Responsibility

Collective skills – required of the collective membership of the MPI Board of Directors

Chapter/Community Experience/Leader
Functional Representation-Practice Segment
Global Mindset/Emerging Markets Expertise
Financial Expertise
Global Operational Experience-Not-for-profit or Corporate
Governance Knowledge and Experience
Strategic Planning
Industry Experience and Leadership
Marketing Knowledge and Application
Revenue Generation and Fundraising

Skills and Experience Matrix Glossary

Influence

Ability to expand the MPI network and sphere of influence.
Demonstrated ability to inspire, influence and develop others while managing conflict.

Strategic Thinking

Strategic approach to finding and developing unique opportunities to drive value
Understanding of fundamental drivers of business and vigorously challenging conventional thinking about them.

Business Acumen

Demonstrated knowledge of sound business practices; ability to make an insightful assessment of the external business landscape with the keen awareness of how success can be achieved — and then monitoring execution of the strategy to deliver the desired results.

Leadership

Ability to lead; viewed by others as leader; excellent reputation in the community; self-awareness - the ability to read one's emotions and recognize their impact while using gut feelings to guide decisions; self-management - involves controlling one's emotions and impulses and adapting to changing circumstances.

Strategic Planning

Evidence of knowledge of a board's role in strategic planning; experience in approving strategic direction consistent with the mission and vision of an organization and ensuring accountability that the plan is executed well as defined by pre-determined measures of success.

Personal Communication Skills

Demonstrated strong verbal and written communication skills; the ability to sense, understand, and react to other's emotions while comprehending social networks. Experience in organization and group dynamics.

Revenue Generation and Fundraising

Ability to strategically evaluate revenue generation opportunities and raise funds to support the mission of MPI

Loyalty to MPI

Act in the best interests of MPI and its members rather than the personal interest of the individual or other individual(s).

Fiduciary Responsibility

Duties of due care, loyalty, and acting in good faith

Chapter/Community Experience

Volunteer activity at either the chapter or other community levels

Functional Experience

Reflective of vertical Industry segments

Global Mindset/Emerging Markets Expertise

Mindset and approach which is open to universal concepts and implications of decisions worldwide.

Financial Expertise

Demonstrated skill in financial principles and analysis

Global Operational Experience—Non-Profit or Corporate

Work experience with a global enterprise

Governance

Knowledge of the principles of good governance; successful experience on corporate and/or nonprofit boards so that best practices can be shared

Industry Experience

Experience in one or more aspects of the global meetings industry

Marketing

Evidence of knowledge and application of marketing principles