

CURRENT

DEFINING THE POWER OF MEETINGS"

Dallas/Fort Worth Chapter

January 2004

Chapter of the Year 1989 ★ 1990 ★ 1994 1996 ★ 2001

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The MPI DFW Chapter Annual Golf Issue will be here beFORE you know it!

NEW THIS YEAR: In addition to Golf, we've expanded the issue to include Resorts and Spas!

Distribution Date: March 2004 Special advertising rates available now!

Contact Patty Markley, CMP VP of PR& Marketing at 972-233-8524 or 972-789-5530 email: patty@groupdmm.com

Interested in contributing
editorial content?
Contact Steven Foster, CMP
Managing Editor of The Current
817-430-1561
mail: stevenfoster@circlerranch.org

2004 Industry Predictions & Resolutions

Will it be a Happy New Year for those associated with the Meetings and Events Industry?

"The Current" asked MPI D/FW Chapter members to gaze into their respective crystal ball, and make individual resolutions and predictions for 2004. Their comments:

"My resolution is to watch more Spanish Television in hopes that I will learn pick up a few more words. My prediction for Spring 2004 is that TEMM will play a bigger role in the MPI Community as TEMM students become more active in the chapter activities."

-M.T. Hickman, CMP, CTP, Program Coordinator, Travel, Exposition & Meeting Management, Richland College.

"I really don't make New Years resolutions anymore, whether they are business or personal. Too much pressure! I do believe that 2004 is going to be a pivotal year for the meetings industry, and that business will be on the rise for both planners and suppliers."

- Paige Braun, Associate Publisher, Dallas Conventioner & Fort Worth/ Arlington Conventioner.

"My prediction for 2004 is that business is going to slightly

increase, but people are going to continue to wait until the last minute to plan things. I also think that the client is going to rely more heavily on the resources of the supplier to handle things that they do not have time to handle, such as florals, linens, entertainment, etc. I am finding that more and more demands are being made on the planner, and a well-connected, resourceful supplier will have an advantage in 2004. Let's here it for MPI."

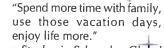
- Cindy M. Hartner-Special Events Manager, Wynnwood.

"My resolution: To continue developing the professionalism of my department to gain a higher stature with management and to provide an even greater experience for our clients."

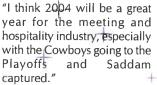
- Tracey Smith, CMP, Manager, RIA Events Programming

"Open the Resort successfully with all collateral in place and have a flawless Grand Opening Gala that goes off without a hitch!"

- Valerie Neeley, Director of Marketing Services, Gaylord Texan Resort & Convention Center



- Stephanie Schroeder, Global Account Director, Starwood Hotels & Resorts



- Jeanie Renner, Director of National Hotel Accounts, J&S Audio Visual, Inc.

"My industry prediction:,

based on this year's profits, companies will begin to spend again in a effort to impact growth and market share. Hospitality suppliers will see 10% or better growth in revenues, and the airlines will continue to add flights. My personal resolution is to work smarter; not more."

Tony Cummins, CMP, Westin Park Central

"I resolve to really get in touch with technology and not let it get the best of me. I want to learn to use technology to help me manage my work - not to create more work for me."

- Sandi Galloway, Director, Meeting & Convention Sales Development, Canadian Tourism Commission

HAPPY NEW YEAR AND A FABULOUS 2004!

DALLAS/FT. WORTH CHAPTER



Mission Statement

To be the premier organization of meeting professionalsservingthe Dallas/FortWorthmeetings industry by providing excellence in educational resources, communications, networking opportunities, and recognition; while operating with the highest ethical standards.

President Melissa Logar, CMP PricewaterhouseCoopers LLP 972-724-2258

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BOARD OF DIRECTORS

Director of Administration Nancey Hernandez, CMP The Adolphus 214-651-3622

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> Director of Finance Patty Phelps Outstanding Productions 214-350-6282 x14

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Director of Operations James Hardman Adam's Mark Hotel 214-922-3906

Director of Programs Ben Guerrero South Padre Island CVB 956-761-3005 x109

Director of PR/Marketing Mark Sorrells Sabre Inc. 682-605-2391

A Message from the President



Melissa Logar, CMP, CMM 2003-2004 President

Happy New Year!

It is that time again for the Chapter to ask you to become one of our future leaders. We have included in this month's newsletter the Board of Directors Candidate Interest Form. You will note there are changes to the MPI D/FW Chapter Board of Directors positions as a result of headquarters' Project Structure Initiative.

Project Structure began as an initiative from the 2002 - 2003 Chapter leaders who saw a need to make communication channels within chapters and between chapters and headquarters more uniform. This intern leads to more targeted education and efficient communications, which benefits our chapter. Project Structure was endorsed by the International Chapter Leadership Committee (ICLC) in October 2002 and approved by the International Board of Directors (IBOD) in February 2003.

Project Structure gives the Chapters flexibility on the size of Board of Directors they have. There is a minimum required and Chapters have the discretion to add more Board of Director positions to meet the Chapter's strategic needs. Headquarters has already made the necessary changes to the Chapter's Minimum By-Laws. In reviewing Project Structure, the MPI D/FW Chapter Board of Directors increased the number of Board of Directors positions from the current 16 to 18 for the 2004 - 2005 term. Project Structure does not impact committees or the number of chairs or co-chairs.

In order for the D/FW Chapter to be in compliance, Project Structure must be implemented by July 1, 2005. Your Chapter Board of Directors agreed to move forward with Project Structure and have it in place on July 1, 2004. By implementing Project Structure one year early, it gives the Chapter time to become acclimated to the changes and, hopefully, helps us to make any additional recommendations to headquarters that might be needed.

The enclosed Candidate Interest Form lists all of the Board of Director positions including job descriptions. Please take the time to review the positions so you will be familiar with the new structure. Also, take this

opportunity to nominate one of your peers or yourself for a position on the Chapter Board of Directors. The Chapter Board of Directors represents the voice of the entire chapter membership, which impacts the future growth, direction, and development of our Chapter. Serving as a leader does require time and commitment but at the same will gain time you immeasurably from this unique experience. For me personally, serving on the Board of this dynamic professional organization is exciting, challenging and very rewarding. Our progress and success is due to the energy, ideas and vision of our members who have served as leaders of our chapter. As a volunteer-driven organization, we rely on members like you to contribute to our continued success.

I am seeking, I am striving, I am in it with all my heart.

- Vincent Van Gogh



BOARD REPORT

By Randie Charnes MPI D/FW Chapter Administrator

Education:

The second in the series of Best Practices Great Exchange is scheduled for Feb. 10th.

Toastmasters Club

Currently stands at 21 members - charter status has been reached! President Logar and the attending BOD members congratulated the committee on it's fine work in establishing the Toastmaster Club.

Finance:

The Tradeshow will be held at the Addison Conference Center on Wednesday, February 18, 2004. Plans are underway to publicize the event. The PR/Marketing Committee will handle the publicity. We have room for 70 table displays and 7 have already been sold.

The Four Seasons Hotel will host the April, 2004 Golf & Spa Day. Date has not been determined.

PR/Marketing:

Supplier Showcase: Exhibitor solicitation letters have been mailed, targeting Chapter supplier members, National Hotel Sales Offices and CVB's. A rate of \$150.00 per advertisement has been negotiated with the Dallas Business Journal. Interested exhibitors may pay an additional 150.00 to be included in 1-3 full page ads that will run 1-2 weeks prior to the supplier showcase.

Web Site Update

Added candidate interest form and application; Updated pictures on home page; Added "hall of fame" partners to the website. Most visited areas on the web site between 11/1/2003 and 12/27/2003 (6 weeks):

- * Job Board 5340
 - Calendar & Registration 3397
- * Membership Directory 469
- * News/Articles 348
- * Photo Gallery 267

There were 106 downloads of the Ultimate Makeover; 6 downloads of the Candidate Interest Form; 39 downloads of the Strategic Partnership Form.

"CURRENT" AFFAIRS

The Do's and Don'ts of Email Etiquette

In both associations and companies, it is imperative in this Internet Age to realize how important email communications are. Emails have become the de-facto method of communication, both internally and externally. If your company can master email etiquette, you'll be on top of your game. Every workplace needs to implement standards and procedures for email because it helps create a culture of professionalism, promotes efficiency, and can protect you from liability. Here are two simple lists of Email Do's and Don'ts:



Kerri Wade MPI

Do's

- 1. Be polite, concise and to the point.
- 2. Answer all questions from previous correspondence and pre-empt future questions.
- 3. Use proper spelling, punctuation and grammar.
- 4. Personalize your emails (e.g. signature)
- Use templates for frequently sent responses to be more efficient.
- 6. Answer as quickly as possible.
- 7. Know when you can be formal or informal.
- 8. Make sure you have a relevant subject line.
- 9. Use humor and irony sparingly.
- 10. Take out all extraneous and non-pertinent information if you're forwarding an email.

Don'ts

- 1. Never reply to an email in anger. You may regret it.
- 2. Don't attach unnecessary files.
- 3. DO NOT WRITE IN ALL CAPS. This is perceived as yelling.
- Don't leave out the previous, pertinent message thread.
- 5. Don't overuse CC's or Replies to All.
- 6. Don't forward chain letters.
- 7. Never use email to discuss a confidential matter.
- Don't mark emails as Urgent, if they really aren't urgent.
- 9. Don't write an email novel.
- 10. Don't overuse punctuation.

Above everything else, be patient with your co-workers and clients when it comes to email etiquette. No one is perfect!

Kerrie Wade is responsible for managing and monitoring the MPIWeb communications with members, including the MPI MIX (Meeting Industry eXchange) and the "Ask a Chancellor" feature. She also responds to general member and public queries as needed. Prior to joining MPI in April 2003, she played an integral role in the development and launch of PlayStation's online community, the Gamer Advisory Panel. She also served as an interactive copywriter for Rapp Collins Worldwide for high-profile clients, including SBC and Hyatt, by writing and editing landing pages, e-mails, banners and bulletin boards. She can be contacted at kwade@mpiweb.org.

LET IT SNOW!











Chapter member Tracey Smith, CMP (RIA) enjoys her first "big" snow at home in Eagan, Minnesota. Tracey and husband, Chris, relocated a few months back and wanted to share these photos of the more than six inches of

snow which fell the weekend before Thanksgiving. According to Tracey, Chris had been waiting anxiously to get to use his new snow blower.







EFINING THE POWER OF MEETINGS

Founded in 1972, Meeting Professionals International, with nearly 20,000 members in 60 countries and four chapters in formation, is the leading global community committed to shaping and defining the future of the meeting and event industry. For more information, visit www.mpiweb.org.

CURRENT

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Only here can you partner with Disney's **professional** development and **creative** resources to produce a meeting that will **energize** your attendees, **motivate** them to think differently, and **awaken** a level of creativity and innovation you never thought possible. When you host your meeting at one of **our spectacular convention resorts**, you can tap into the world-renowned Disney Institute to develop **customized programming**, provide keynote speakers

and workshops, and produce team-building exercises and behind-the-scenes tours. Disney is also the world's greatest entertainment company. We are your source for the production of dynamic meetings, imaginative special events, and one-of-a-kind networking opportunities. Add to that exciting nightlife and 99 holes of championship golf, and you have to ask yourself one question: Can you truly imagine meeting anywhere else?

BOARDWALK RESORT

For more information, call 321.939.7313 or log on to www.disneymeetings.com



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C1-BW2

Chapter Meeting: Thursday, January 22, 2004 • 11:00 a.m. "The State of the Industry - A Local and National Perspective"

by Paige Braun Dallas Conventioner

Are there signs of industry recovery for 2004? January's chapter meeting is the perfect way to kick off the New Year, and address this subject of serious interest to planners and suppliers of our Association.

Newly appointed President and Chief Executive Officer of the Dallas Convention & Visitors Bureau, Phillip Jones, and Colin Rorrie, Ph.D., CAE, newly appointed President and Chief Executive Officer of MPI International, will be discussing governmental affairs such as taxing events, the smoking ban and airline/ hotel/motel taxes. Our speakers at the luncheon meeting being held at Gilley's Dallas on Thursday, January 22 will also discuss the state of the meetings industry from a national and local standpoint.

Additionally, the Officer of the Month will be awarded to the Police Officer who has gone above and beyond the call of duty. The Dallas Community Police Awards Committee in conjunction with the Dallas Convention & Visitors Bureau sponsors this award. The Dallas Convention & Visitors Bureau sponsors this luncheon meeting.

Dallas CVB



Colin Rorrie, Ph.D, CAE MPI International

Phillip Jones served as Secretary of the Louisiana Department of Culture, Recreation and Tourism for several years before taking the helm of the Dallas Convention & Visitors Bureau in November 2003. Jones helped organize and was a lead spokesman for the first-ever White House Conference on Travel and Tourism in 1995, and has served on the Board of the Travel Industry Association of America since 1997.

Colin Rorrie, Ph.D., CAE joined MPI in September 2003 following an impressive 21-year career at the Irving, Texas (USA) based American College of Emergency Physicians, a national organization representing the specialty of emergency medicine with 53 chapters. Rorrie has served on the board of

American Society Association Executives since 1984. and holds a doctor of philosophy degree and masters of art degree obtained under the graduate program in hospital and health administration from the University of Iowa.

January Program Committee Members: Meeting Co-Chairs. James Hardman, Adam's Mark Hotel Dallas and M.T. Hickman, Richland College TEMM; Paige Braun, Dallas Conventioner; Steve Kemble, Steve Kemble Event Design; Steven G. Foster, CMP, Circle R Ranch; Colleen Rickenbacher, CMP, CSEP, Colleen Rickenbacher Inc.; Jane Ito, CMP, JPI Communications; Bill Reeser, CMP, CTS, AVW-TELAV; Peg Wolschon, CTP, CMP, m.presssion entertainment.

Host Facility Gilley's Dallas

Gilley's Dallas is a total entertainment and meeting facility. It provides a state-of- the-art showroom for live concert performances and parties or meetings, as well as smaller event space to accommodate corporate or private events. Gilley's Dallas offers the ambiance and history that is truly Texas, and ensures ease in planning flawless execution of event needs and a memorable experience for your guests.

With over 91,000 total sq. ft., Gilley's boasts a 26,000 sq. ft showroom with quality views from every seat, and more than 15,000 sq. ft. of group, party and convention meeting rooms with multi-use capabilities and high-speed Internet connections. The facility was designed for parties, meetings, events and other productions. Customized catering is available for large and small groups.

AND NATIONAL PERSPECTIVE" Thursday, January 22, 2004

"STATE OF THE INDUSTRY - THE LOCAL

Sponsored by

Gillev's Dallas 1135 South Lamar • Dallas, TX 75215 (214) 421-2021

11:00 am - 11:30 am **Chapter Orientation**

11:30 am - 12:00 pm Registration and Reception

12:00 pm - 1:30 pm Luncheon and Program

DIRECTIONS

From Dallas Tollway/I-35E - Take the Tollway to the I-35E cut-off. Continue south on I-35E. Stay in the lanes marked I-30 East. Merge onto I-30 East. Take the exit- number 45B- toward Lamar Street/Griffin Street. Take the Lamar Street ramp. Turn left (south) on Lamar for 1/2 block. Gilley's is on your right.

From North Central Expressway - Take the North Central Expressway south to Woodall Rogers Freeway. Merge onto I-35E South. Merge onto I-30 East. Take the exit- number 45B- toward Lamar Street/Griffin Street. Take the Lamar Street ramp. Turn left (south) on Lamar for 1/2 block. Gilley's is on your right.

From Fort Worth - Take I-30 East. Take the exit- exit number 45B- toward Lamar Street/Griffin Street. Take the Lamar Street ramp. Turn left (south) on Lamar for 1/2 block. Gilley's is on your right.

Complimentary Self-Parking Available

Advanced Member Price: \$30.00 Advanced Guest Price: \$35.00 Onsite Price: \$40.00

(Walk-ins may be placed on a wait list seating is not guaranteed)

R.S.V.P. to Randie Charnes by 2:00 p.m., Monday, January 19, 2004 email: rcharnes@msn.com • fax: 972-506-7485

ON-LINE REGISTRATION PREFERRED

Go to the "Events" section at www.mpidfw.org

December Meeting Chapter Partners

Please salute the following companies and individuals for their contributions to the Holiday Gala.

Host Facility



adam's mark.

Michael Spamer, General Manager Philip D'Amico, Director of Sales John Hines, Director of Food & Beverage James Hardman, Dir. of Convention Services

> Sponsored Bar Asterix Meeting Needs Beki Fine

Holiday Gala Video Production

MCD Communications

Lou McErlean

Entertainment Nightlife Talent Management Agency/ Panache

O.D. O'Donnell

Décor & Linens Outstanding Productions Patty Phelps

Photography
J. Woods Custom Photography
Jim Woods

PROGRAM COMMITTEE

OD O'Donnell Nightlife Talent/Panache

James Hardman Adam's Mark Dallas

Patty Phelps Outstanding Productions

Rhonda Nowlin Certain Teed Corporation

Lori Boccaccio Adam's Mark Hotel Dallas

Bruce Wolpert CMP Echo Consulting Inc.

Mary Sanger Blue Mesa Grill

'Tis the Season mpi d/fw chapter holiday gala highlights



Director of Conference Management James Hardman (center) is joined by representatives from the Adam's Mark Hotel Dallas, including General Manager Michael Spamer, Director of Sales Philip D'Amico, Director of Food & Beverage John Hines and Sales Manager Lori Boccaccio.



Holiday Gala committee members were Patty Phelps (Outstanding Productions), O.D. O'Donnell (Nightlife Talent/Panache), Mary Sanger (Blue Mesa Grill), Bruce Wolpert, CMP (Echo Consulting, Inc.), James Hardman (Adam's Mark Hotel Dallas) and Lori Boccaccio (Adam's Mark Hotel Dallas).



Stern-Markley, CMP, V Immediate-Past Preside row, Director of PR/M Membership Bruce Wo James Hardman and D



Items for the Holiday Gala auction included handmade crystal wine goblets, a Hockey Stick autographed by Mike Modano and a Suite at American Airlines for one of the Stars or Mavericks games.



Checking out their bids at the Holiday Gala Auction area are (l-r) Kim Lowe (Del Lago Resort) and former chapter presidents MaryLynn Novelli, CMP (MPI) and Phyllis Firebaugh, CMP (ADL Associates).

Photos by Jim Woods JWoods Photography



Chapter Board of Directors. Front row, I-r: VP of PR/Marketing Patty Programs Sherri Cook, CMP, CMM, President Melissa Logar, CMP, ty Garrett, CMP and VP of Education Sherry DeLaGarza, CMP. Backing Mark Sorrellls, Director of Finance Patty Phelps, Director of CMP, Director of Education Thomas White, Director of Operations or of Administration Nancey Hernandez, CMP.



Entertainment for the Holiday Gala, which included music by the Roof Raisers and Kristy Lee, was provided by O.D. O'Donnell (Nightlife Talent Management Agency/Panache).



Celebrating the Multicultural Season were Richland College TEMM student Crystal Simmons, Jayna Monroe (Monroe & Associates) and Patty Marriott (Independent Meeting Planner).



TECH TALK

Tips for Better Audio

When using multiple microphones (mics), particularly in the setting of a panel discussion, turn off unused microphones to eliminate extraneous noise and to provide as much "headroom" as possible.

When using handheld microphones, the talent should hold the mic about 2 inches from his/her mouth and speak across (rather than directly into) the microphone. This is essential in a noisy environment where a mic placed on a stand or held several feet from the talent will pick up mostly ambient sound.

When walking up to a microphone the talent should not begin speaking or singing until a few moments after they (or the mic) are properly positioned. Too often, overly eager talent will launch into their "act" while still several feet from the microphone making audio quality poor and later editing very difficult.

When using microphones with on-mic on/off switches feeding a mixer that you or an assistant is controlling, it is safer to tape the mic switches to the on-position and activate the microphone as needed using the mixer input controls. Frequently talent will forget to turn the mic on before speaking. Some mics also generate an audible "pop" when the switch is moved.



Grapevine



Alainna Palmer, CMP 'Grapevine' Columnist Leah Belasco 'Grapevine' Columnist

Dana Nickerson-Rhoden, CMP, CMM has been named director of operations for the *Southwest Veterinary Symposium*. She was formerly with *American Heart Association*. For those of you who know Dana, this is her dream job...meeting planning for vets and animals!

Congratulations to these MPI D/FW Chapter members who recently attended the MPI Institutes I & II programs. Kim Wilkerson, Coors Brewing Company; Claire Billingsley, FASTSIGNS International, Inc.; Pamela Curry, Vail/Beaver Creek Resort Properties; Stacie Ehler, Sprint; Kimberly Hentges, Society of Petroleum Engineers and Donna Pettis, AdvancePCS.

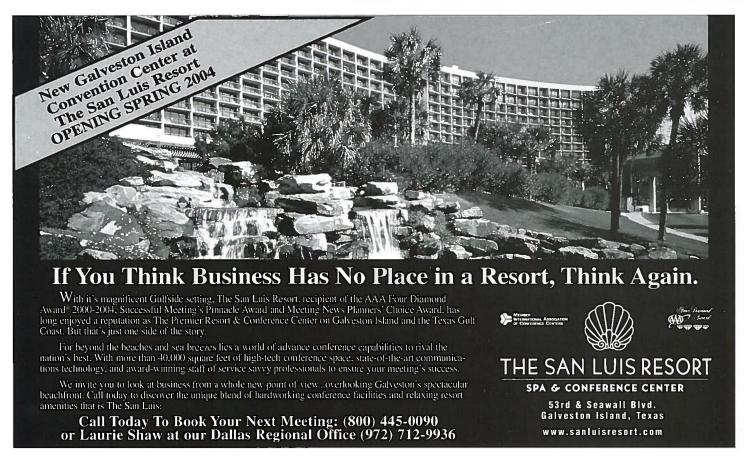
As we embark on a new year, let's all strive to reach our fullest potential.

Treasure each precious moment of your life, for time is short.

Apply sound learned principles to your everyday life,
and seek wisdom in all you do.

May you have strength, courage and knowledge and
May peace and prosperity be yours in 2004!

To submit member news and information, please contact:
Alainna Palmer, CMP
alainnapalmer@comcast.net • Fax 972-377-6513
or Leah Belasco • 972-818-4811



EDUCATION NEWS

Best Practices for Thriving in Your Work **Environment**



by Phyllis Firebaugh, CMP **ADL** Associates

Phyllis Firebaugh, CMP **ADL** Associates

Interested in advancing your career by learning more about thriving in your work environment? Linda Swindling, JD, CSP will facilitate an interactive educational workshop on Best Practices to Journey On! Launching your ongoing voyage with resolve, result and reward, this session is the second in a series of three and will help you gain clarity about your goals - your "destination" in a fun atmosphere. You will "network with focus" to pave your journey to success. It is not necessary to have attended the other programs in the series to benefit from this dynamic learning session.

Topics to be addressed include:

- * Succeeding within your own organization
- * Succeeding with clients and prospects
- * Projecting your personal value and assets to internal and external
- * Best practices to stand your ground when you know you're right
- * Best practices to gain support for your ideas
- * Identifying triggers which indicate it's time to modify the path and take appropriate action

Continue on the journey to receive a leather executive passport sized business card holder, sponsored by Sally Turnbull and Lisa South, CMP, CSEP of Absolute Solutions, rewarding those who attend the three Best Practices Workshops this year.

Jane Richards of the Cowboys Golf Club is hosting the February session for a convenient mid-cities venue. Located just north of DFW International Airport off State Highway 26, one-quarter mile west of Grapevine Mills Mall and adjacent to the Gaylord Texan Resort and Conference Center, the 12,000 square-foot Austin-stone clubhouse is warm and inviting and is a fascinating destination for sports enthusiasts. The hall of honor features a magnificent display of the treasured Super Bowl trophies and memorabilia of Dallas Cowboys legends both past and present. The Executive conference center is a prestigious setting for private meetings for more than 200 guests.

3:00 pm

Registration

3:30-5:00 pm

Best Practices Workshop

5:00-6:00 pm

Wine tasting and

hors d'oeuvres by Cowboys Club

Location: Cowboys Golf Club

1600 Fairway Drive • Grapevine, Texas 76051

817.481.7277

For further information, please contact: Phyllis Firebaugh, CMP, ADL Associates, at 972.416.8416, or Peg Wolschon, CTC, CMP, m.pression entertainment, at 817-633-2244 x111.

2003-2004 CHAPTER PARTNERS

as of January 2004

The start of a New Year is a time to reflect on those partners who contribute their time, talent, resources and energy to enrich our lives. Without the commitment of these organizations and individuals, the MPI D/FW Chapter would not be able to produce quality educational programs, participate in industry leadership events or sponsor community service projects. Please take time to say "thank you" to these MPI D/FW Chapter partners for helping thus far this year.

Diamond Level Sponsors (\$10,000+)

Nightlife Talent & Management **Outstanding Productions** Radisson Hotel - Dallas North



Gold Level Sponsors (\$5,000+)

Adam's Mark Hotel Dallas American Airlines Training and Conference Center **AVW Telav Audio Visual Services** Circle R Ranch Crowne Plaza Dallas Market Center Ducky Bob's **ERASE Enterprises** Garrett Speakers International Hotel InterContinental Dallas In-house Audio Visual & Entertainment Ent. Jeff Rasco, CMP John Foster, Esq. Linda Swindling, JD / CSP MCD Communications Peggy Collins Radisson Hotel Dallas North - Richardson Stage Right AV Steven Rudner, Esq. TRUE COLORS

Silver Level Sponsors (\$2,500+)

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Tropical Incentives Los Cabos DMC Omni Mandalay Hotel PGI Presentation Services Puerto Rico CVB Rainbow Audio Visual Renaissance Dallas North South Padre Island

Bronze Level Sponsors (\$1,000 - 2,500)

Asterix Meeting Needs Dallas Garden Interiors Designs Behind the Scenes Fun Factory Decorations & Special Events

J. Woods Custom Photography

Marriott Dallas / Plano at Legacy Towne Ctr Radisson Hotel - Dallas North **RSVP Soiree** Shag Carpet Themed Events & Décor

Friends of the Chapter (up to \$1,000)

BBJ Linens Bill Sloan Photography Blue Mesa Grill City Café Continental Airlines Dallas County Coach & Limousines Eddie Deen's Ranch @ Downtown Dallas Freeman Decorating Company

Global Goals Inc.

James C. Monroe & Associates J&S Audio Visual Outrageous Adventures Park Lane Ranch South Padre Island CVB Two Sisters **USA Host** Wynne Sedan & Limousine Group

The above contributions denote retail value estimate provided to DFW Chapter July - December, 2003.

LFK Holiday Party

More than 3,000 disadvantaged children from Metroplex area agencies, schools and recreation centers enjoyed the 29th Annual Love for Kids Christmas Party on Saturday, Dec. 13 at Circle R Ranch. Love for Kids was co-founded in 1975 by Bill Barrett and Circle R Ranch owner and former MPI D/FW chapter member Alan Powdermaker. In 1976, both men hosted a Texas Christmas party for 200 children from Southeast Asia. The initial party was a tremendous success and has grown each year to include other disadvantaged children.

Circle R Ranch owner and Love for Kids co-founder Alan Powdermaker spread Holiday Cheer in the face painting tent.







A highlight of the event each year is a visit from Santa Claus, who distributes hundreds of toys collected from the annual Margarita Ball, hosted by the Dallas Margarita Society.

"THE BIGGEST LITTLE SUPPLIER SHOWCASE in DALLAS".

Wednesday, February 18, 2004
4:30pm-7pm

Addison Conference & Theatre Centre 15650 Addison Road • Addison, TX

TOP TEN REASONS TO ATTEND

- 10. Admission is complimentary.
- 9. Meet with peers and share marketing ideas.
- 8. Say hello to supplier contacts.
- 7. Get a feeling for the general status of the industry.
- 6. Seek out the latest marketing & promotional ideas.
- 5. Research new supplier products.
- 4. Visit with hotels and CVB's from around the country.
- 3. Discover innovative technology & services.
- 2. Locate supplier resources that promote efficiency and effectiveness.
- 1. Find industry resources that positively impact your "bottom line".

Mark your calendar now to attend the MPI D/FW Supplier Showcase. This will be your BIGGEST opportunity to find new resources and to make your meetings even better with a LITTLE investment of time.

Register to attend and / or exhibit at www.mpidfw.org.



Costumed characters, arts and crafts, musical entertainment, food and fun are trademarks of this annual Holiday event. MPI D/FW and Love for Kids have a long-standing partnership.



MEMBERSHIP NEWS



Ian Gillin

MPI D/FW Chapter Spirit Award

Jan Gillin - Spirit Winner, January 2004

Jan has been nominated several times over the past few months for the MPI D/FW Chapter Spirit Award and it's with great pleasure to recognize her at the January monthly meeting. This is what a few people had to say about Jan. "Anytime there is a call for volunteers, Jan Gillin is there to help out. She has constantly given her time, energy, and passion to help out any committee or meeting, anytime. Her smile is always present and lights up the room." Thank you Jan for all you do and congratulations!

New Kids on the Block

Welcome to Our Newest Members!

We are delighted to welcome our newest chapter members. We invite you all to attend our monthly chapter meetings in an effort to help further your desire for education and networking. For more information on chapter events, please visit our website at www.mpidfw.org.

Tracy Beck	EventLink International
Margaret Brown	BGC Communications
Scott Burge	LINC
	Two Design Group
Mayline Menendez	Puerto Rico Convention Bureau
Randal Pulitzer	Pulitzer Promotions
Aida Rodriguez	Collin County Community College
Krissy Santilli	EventLink International

MemberSHIP Drive

And the winner is... Congratulations to O.D. O'Donnell for competing in our recent MemberSHIP drive. The promotion awarded one point for each Supplier brought on board our MemberSHIP and two points for each Planner. The person with the most points during the contest period won a weekend getaway, compliments of South Padre CVB. The packages includes; Two tickets on Southwest Airlines, Two night stay at the Sheraton Beach Hotel with Sunday Champagne Brunch for Two and an option for

And let the fun continue...

other entertainment.

Our MemberSHIP drive will continue thru May 30th with an option to win another fabulous weekend get away to the beautiful Lake Tahoe. This prize package includes; Air travel for two, a Two night stay at the Embassy Suites Hotels Lake Tahoe Resort and a Sunset Dinner Dance Cruise on the M.S. Dixie II. Thank you to our member Ruth Gallenberg with the Embassy Suite LoveField for securing this great package.

Please visit the Membership table at the January Monthly Meeting for more details on how to enter.



CMP News

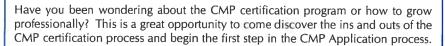
MPI D/FW Sponsored CMP Intro Class

January 26, 2004

Place: Adolphus Hotel Time: 6:00 PM - 8:30 PM

Cost: \$25.00

Register online at www.mpidfw.org, click on CALENDAR. Deadline for registering online is 2:00pm Friday, January 23.



In order to qualify as a candidate for the CMP Examination, an individual must

- * A minimum of three years' experience in meeting management.
- Current, full-time employment in a meeting management capacity (CIC will accept applications from applicants who have been unemployed for a period less than twelve (12) months from the date his or her application is submitted).
- Responsibility and accountability for the successful completion of meetings.

The certification program requires a two-step process in which applicants (1) demonstrate via a point system their broad range of experience in the field of meeting management on the CMP Application, and (2) successfully complete a written examination covering the functions performed in meeting management.

For more information on the Spring Semester, contact: Jennie Campbell, CMP, CMM at jcampbell@meetYourMarket.com or (phone): 817-654-3934 or 817-271-8630, or Marti Fox, CTC, CMP at MFoxEDUC@aol.com

Mark Your Calendar:

CMP Intro class 2004: January 26, 2003 from 6:00p.m. - 8:30p.m.

CMP Study Group: February 23 - May 3, except April 5 (10 sessions over this period) 6:00p.m. - 8:00p.m. weekly, on Monday evening.

CMP University 2003: June 26, (8:30a.m. - 5:00p.m.) June 27, (8:30am - 1:00p.m.) and July 10 (8:30a.m. - 1:00p.m.)

Place and Host: Nancey Hernandez, CMP

The Adolphus;1321 CommerceDallas, TX 75202 214/651-3622





Dallas/Fort Worth Chapter PMB 259 7750 North MacArthur Blvd., Suite 120 Irving, TX 75063-7501

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"Ultimate Makeover by MPI/DFW"

The makeover shows on TV are fascinating. You watch a person who has some "flaws" be transformed into the best they can be or at least the best science can give them. Well, move over Hollywood! The MPI D/FW Chapter Women's Leadership Initiative has some makeovers of its own.

Six participants from the D/FW Chapter are going to be transformed into their best through a series of workshops, and you can be a part of it, too! Join these members as they learn more about presenting a polished image and developing a better career path. Professionals in performance and pampering from North Dallas will be working with our case studies and sharing with session attendees how to find perfection in themselves. Over an eight-week period, the new Telos Performance Center, the Grand Spa International and top advisors will present the following topics:

Date	Location	Topic
January 26	Hotel InterContinental Dallas	"More Powerful Image" by Linda Thomas Note: All attendees will receive a one-week complimentary membership to Telos Performance Center and discount coupons for products and services at Grand Spa International.
February 2	Telos Performance Center	Diet, Nutrition and Exercise-Start with the Basics
February 9	Grand Spa International	"Be On Your Best Business Behavior" by Colleen Rickenbacher, CMP, CSEP
February 16	Grand Spa International	Inside/Out: Total Skin, Body, Hair, Makeup and Nail Care
February 23	Telos Performance Center	Mind and Body: The Balancing Act
March 1	Telos Performance Center	Corporate Self-defense: Protecting Yourself and Others
March 8	Grand Spa International	Options for Vision and Plastic Surgery
March 15	Grand Spa International	Your Career Path to the Top
All sessions begin at	6:00 p.m. and end at 7:30 p.m.	TELES Frand Spa International

MPI D/FW Chapter thanks its sponsors for this program. Telos Performance Center is providing twice weekly professional training and counseling with a Certified Trainer as well as nutritional counseling-metabolic testing, dietary analysis and diet plan-by a Certified Nutritionist. The Grand Spa International is providing weekly spa services including body and skin care, hair, make-up and nails for the six-makeover participants.

All Chapter members are invited to begin your own "Ultimate Makeover" by attending the workshops and following the steps and recommendations in the "Ultimate Makeover by MPI D/FW" Program. Attend one or more workshops for \$10 each. Register for all eight sessions for \$60 total. Registration for these limited seating events is available online at www.mpidfw.org.