

PRESIDENT'S MESSAGE

by Judy Love Bradley



As you can see by the attendance at our monthly meetings, our chapter continues to grow by leaps and bounds. And, as our chapter grows, we see the

need to create new and different sub-committees to better serve the needs of our members. Our chapter's INFRASTRUC-TURE, a term brought to our attention by Past President Bill Boyd, CMP, is a fancy word for our chapter's committee and sub-committee organization chart. The infrastructure offers each member involvement in our chapter by volunteering to serve on different committees within our organization. The creation of an infrastructure was a key reason our chapter earned the "Chapter of the Year" designation for the past two years.

This year's Board of Directors has been very busy trying to address the ever-changing needs of our members. Several areas have been identified and new committees have been created to fulfill these needs. These new sub-committees are looking for some dedicated individuals.

In the past few months, we have added a Renewal/Retention sub-committee under Membership to encourage our chapter members to renew their membership each year. Retention, keeping the more "seasoned" members in addition to adding new members, is an important factor in the growth of our chapter. By contacting those members who are scheduled for renewal, we can ascertain our degree of

success in fulfilling the needs of our members. For more information, contact Chairperson Stan Heller.

Membership has also added a new subcommittee called the Buddy System/Telephone Sub-committee, dedicated to making our newer members feel more welcome and encouraging them to become involved in the chapter. More information can be had by contacting Jack Shade or Mary Cowart, co-chairs.

(continued on page 2)

THIS ISSUE OF
CURRENT
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October Chapter Meeting

The 90s Plus Plus

by Marilyn Manby & Judith Mathews

The 90s Plus Plus -- weird and wonderful ways to use tools for better meetings!

Meeting Services Network is a locally based, nationwide on-line service that provides meeting planners with time-saving ways to find and compare properties, vendors, airfares and value dates. Just imagine: No more telephone tag! See other ways on how to communicate with your attendees.

October's meeting is guaranteed to provide high-tech/high-touch solutions!

OCTOBER CHAPTER MEETING

DATE:

Thursday, October 18, 1990

PLACE:

Dallas Convention Center East Ballroom, Section A Dallas, Texas 75202 (Commerce exit off I 35)

TIME:

11:30 - 12:00 Registration 12:00 - 1:30 Lunch and Program

COST:

Advance Registration: \$22 Late Registration: \$30

Guest Registration: \$25

PARKING:

Complimentary Parking (mention MPI luncheon to

parking attendant for complimentary parking)

343-0555

MPI FOCUS

the new MENTOR PROGRAM, just introduced last month, is a sub-committee created to allow members to work one-on-one with an individual with whom they could share knowledge and expertise in a mutually-beneficial relationship. If you want to be a mentor, or if you need one, contact Chairperson Fred Knieberg, CMP.

Public Relations has added four new subcommittees under Community Awareness. The Management Internship Program (MIP) has been established to assist with the mutually beneficial student internship placement for high school/college students with companies in the hospitality industry. Contact Mary Kay Havens, chairperson, for answers to your questions about MIP.

The Speakers Bureau will provide experienced, professional speakers to address the topic of the hospitality industry and/or MPI's Dallas/Fort Worth Chapter. Its liaison will actively seek speaking engagements within the industry and community for members of the bureau. Contact Dorritt Turner, chairperson, for more information on the bureau.

The Communications Sub-committee will be responsible for the on-going dissemination of information regarding chapter activities (and the meeting industry, when applicable) to the press. The establishment of a "PR Database," consisting of both trade and local media contacts, will enhance the D/FW Chapter's distribution

system for press releases, news stories and chapter meeting notices.

The Special Projects Sub-committee will support, through targeted PR efforts, specific chapter projects. These will include high-profile monthly meetings, the Give Kids the World fundraiser set for March and the Trinity Ministry fundraiser scheduled in June. Contact Connie Sandifer, CMP for more details on the Communications and Special Projects Sub-committees.

These are just a few of the NEW subcommittees created to better serve our members. If you want to become involved in these new committees, I encourage you to do so.

One of my personal goals is to see each member of our chapter serve on at least one committee. If you haven't volunteered to share your time or expertise yet, NOW is the time to do so. We need you! Remember: TOGETHER... WE CAN MAKE IT HAPPEN!!!

Need information on the meetings industry?
MPI's

Educational Resource Center

is at your disposal.
For more information, contact
Terri Lawrence at

(214) 746-5267

Prizes R Us

by Colleen S. Albert

As the year goes on, we will need door prizes at our monthly meetings and final prizes for the Meeting Planner of the Year, Supplier of the Year and the Member of the Year who recruits the most new members. If you or your company would be interested in contributing a prize, please contact Anne Douglas-Carr at (214) 556-2151 or Ed Jordan at (214) 239-9133.

DOLLARS & CENTS

JULY

 Beginning Balance:
 \$12,153.41

 Income:
 4,624.75

 Disbursements:
 <2,633.46>

 EOM Balance:
 \$14,144.70

Includes \$10,000 Certificate of Deposit.

AUGUST

Beginning Balance: \$14,144.70 Income: 6,663.66 Disbursements: <6225.84> EOM Balance: \$14,364.27

Includes \$10,000 Certificate of Deposit.

Love For Kids

Christmas Card Update

by Patricia K. McCain

Let me get right to the point: We need to sell more cards!

At our kick-off luncheon on June 14, Barbara Fett challenged each and every member to help meet our goal to raise \$10,000 for Love for Kids. Sounds like a lot of money, right? Well, in one lump sum, it sure sounds like a lot to me. However, if every member would sell just four packages (that's right, only four!), we can meet our goal. We challenge you again today. Each package of 15 cards is only \$8. Go out and sell four packages of cards and help a little boy or girl to have a better Christmas.

In order to keep track of the sale of cards, we are going to be putting stickers on the badge of each member that has met the goal of selling four packages of cards.

The D/FW Chapter is MPI's "Chapter of the Year" again this year because we have a hard working, caring, giving group of members. So let's get out there and show how much the Chapter of the Year can make for Love for Kids!

MEMBERSHIP

Welcome Our New Members

by Colleen S. Albert

Please take the time at our monthly meetings to meet, greet and help our new members. Ribbons have been added to their name badges for quick identification. Please walk up to them, extend a warm welcome and let them know we are happy they joined!

New Member Orientation

by Bob Berry

If you are a new member, or have recently joined MPI and have not yet taken advantage of the New Member Orientation, I encourage you to do so. The next orientation is scheduled between 11:00 and 11:30 a.m., just prior to the reception for our chapter's monthly meeting at the Dallas Convention Center on Tuesday, October 18. Once inside the Convention Center, just follow the signs to the room for the Orientation.

Come see what MPI has to offer you. You'll meet other new members and your Board of Directors, as well as learn about the many benefits that are available to you as a member of the Dallas/Fort Worth Chapter of MPI. But don't forget: the key to those benefits is your participation in the chapter!

Making Changes

by Colleen S. Albert

If you have made a change in your name, company business address, business telephone number, job title, etc., remember to send the information IN WRITING or call:

Meeting Planners International
Attention: Membership Department
INFOMART
1950 Stemmons Freeway
Suite 5018
Dallas, Texas 75207
(241) 746-5222

Membership News

by Colleen S. Albert

The first meeting of the Membership Committee was held on August 22, and all committees and sub-committees for the year were established. Guidelines and goals were set, and everyone is ready to go to make 1990-91 a very successful year. Contact the co-chairpersons below and let's get to work:

Prospective Member Sub-committee:

Phyllis Cox Louise Winegar Grapevine CVB Frito-Lay (817) 481-0454 (214) 353-2302

Membership Relations Sub-committee:

Paula Cullar Co-Chairperson to be named

Campbell Travel (214) 716-2511

Membership Renewal Sub-committee

Stan Heller

Canadian Airlines International

(214) 446-0322

New Member Sub-Committee

Dirk Thomas Amy Dugan AVW Audio Visual Garrett Creek Ranch (214) 634-9060 (214) 630-8679

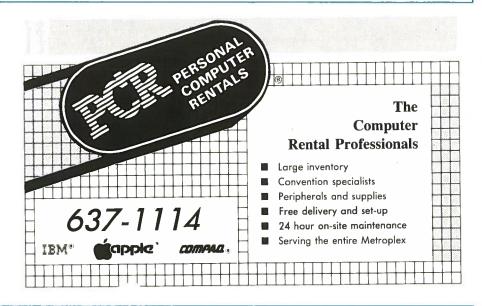
Buddy System/Telephone Sub-committee

Jack Shade Mary Cowart
Mystery Cafe Meeting Consultant
(214) 248-7044 (214) 248-4429

Prize Sub-committee

Anne Douglas-Carr Ed Jordan
Sterling Hotel Group J&S Audio Visual
(214) 556-2151 (214) 239-9133

If you have any suggestions or want to help, please let these co-chairs know, or call Colleen S. Albert at (214) 746-6628.



MEMBERSHIP

New Kids on the Block

by Colleen S. Albert

Look how we've grown! Remember to extend a warm welcome to these new members at the next monthly meeting:

Dona M. Bassana Supplier Sales Manager CityPlace Conference Center 2711 North Haskell Dallas, TX 75204

Patricia A. Bennett-Charles Supplier Account Manager Sheraton New Orleans 500 Canal Street New Orleans, LA 70130

Betty C. Bolin Supplier Regional Sales Manager Inter-Continental & Forum Hotels 5001 Spring Valley Road, #360W Dallas, TX 75244

Mark A. Burnworth Planner Marketing Manager Rockwell Communications Systems 1225 N. Alma Road, MS 407-207 Richardson, TX 75081

Francy H. Fellman Planner President Francy Fellman Events Inc. 5521 Greenville Ave. #104 Dallas, TX 75206

Susan P. Ferreri Supplier Sales Manager Fairmont Hotel 1717 N. Akard Dallas, TX 75201

James S. Follett, CHSE Supplier Regional Director of Sales Inter-Continental & Forum Hotels 5001 Spring Valley Road, #360 Dallas, TX 75244 Betty E. Garrett, CMP Planner Manager of Education Meeting Planners International 1950 Stemmons Frwy. #5018 Dallas, TX 75207

Jim W. German Supplier Sales Manager Harvey Hotels 7815 LBJ Freeway Dallas, TX 75240

Jan Hall
Planner
Asst. Manager of Meetings
Int'l Communications Assoc.
12750 Merit Drive, #710 LB-89
Dallas, TX 75251

LeeAnn H. Harle Planner Program Manager Dallas Fan Fares, Inc. 5485 Belt Line Road #270 Dallas, TX 75240

Annette R. Hutsell Planner Administrative Coordinator TRW Credit Data 12606 Greenville Dallas, TX 75243

Eris A. Miltner Planner Administrative Assistant Charter Suburban Hospital 1011 N. Galloway, #105 Mesquite, TX 75149

Maurice H. Morris Planner Community/Internal Events Adm. Deloitte & Touche 2001 Bryan Tower, #2400 Dallas, TX 75201

Jim O'Sullivan Supplier Manager - Meetings/Incentive Sales American Airlines 3050 Regent Blvd., Suite 400 Irving, TX 75063 Sally V. Pringle
Planner
Sales Communications Manager
Convex Computer Corporation
3000 Waterview Parkway
Richardson, TX 75080

Sarah B. Richards
Planner
Customer Relations Associate
Convex Computer Corporation
3000 Waterview Parkway
Richardson, TX 75080

Mona J. Richey Planner Convention Manager Zeta Tau Alpha 4516 Miami Drive Plano, TX 75093

Lori A. Schirpke Planner Meetings Assistant Int'l Communications Assoc. 12750 Merit Drive, #710 LB 89 Dallas, TX 75251

Jeana A. Stieber
Supplier
Director of Sales
Ducky-Bob's Party Rental
14500 Beltwood Parkway E.
Dallas, TX 75244

Lee A. Thompson Supplier Director of Catering Dick's Last Resort 1701 N. Market, #207 Dallas, TX 75202

Patricia A. Tripp Supplier District Sales Manager Princess Tours and Cruises 557 Ten Mile Drive Desoto, TX 75115



TOGETHER ... WE CAN MAKE IT HAPPEN!

MEMBERSHIP

HEARD IT THROUGH THE GRAPEVINE

by Donna Magro

HSMAI's recent awards ceremony saw several MPI members recognized for outstanding contributions to that organization. Becky Milkie of The Adolphus Hotel was named Member of the Year for 1989-90; Judy Benaroche of Kaleidoscope received the Allied Member of the Year award; and outgoing HSMAI President Kim Gilbert presented Jaynie Schultz of Garrett Creek Ranch with the group's Presidents Award! Congratulations to this trio of dedicated professionals!

Michele Green has been transferred from Dallas to Chicago to work with the Four Seasons sales force. Michele, congratulations! Look up Tobi while you are there! We will miss you!

Bill Boyd, CMP, of Sunbelt Motivation & Travel, Inc. has a new place to call home. He just moved into his new house (I hear he's even finished unpacking--finally). Congrats, Bill; when's the party to celebrate the new digs?

No longer at the Loews Anatole, Brian Bloom has moved on to the Windy City of Chicago to work with Steve Powell at the new Sheraton (opening is set for 1992). Best of luck, Brian, and say hello to Steve for us!

Kathryn Knight with TRW won an EFFIE award at the National Exhibitors Forum. Her publication was called "ON TAR-GET," and it won third place for overall newsletter and honorable mention for best design. Looks like we have an accomplished writer amongst us! We are proud of you, Kathryn!

I'm always in the market for a scoop, so give me a call (521-9304) when you've got some news! Until next month...



Recruit a New Member

by Colleen S. Albert

Think MPI! When talking with clients, suppliers or friends, always ask, "Are you an MPI member?" If not, recruit them. Our Prospective Member Committee will be happy to send them information on joining and an application. Just remember to have your name put on the application so you can receive credit for signing up that new member, like those listed below:

Madonna K. Barnes	Betty C. Bolin	Supplier
Judy R. Benaroche	Jeana A. Stieber	Supplier
Robert L. Berry	Patricia A. Bennett-Charles	Supplier
•	James S. Follett	Supplier
	Jan Hall	Planner
	Lori A. Schirpke	Planner
Kaye C. Burkhardt	Lee Ann H. Harle	Planner
Jan L. Campbell	Sarah B. Richards	Planner
Sue Ferguson	Dona M. Bassana	Supplier
_	Francy H. Fellman	Planner
	Susan P. Ferreri	Supplier
	Maurice H. Morris	Planner
Mary K. Havens	Sally V. Pringle	Planner
Bruce W. Jaster	Bitsy Burns	Planner
	Paula J. Cullar	Supplier
Debora J. Jerman	Mollie L. Hines	Planner
Judy Love Bradley	Patricia A. Tripp	Supplier
Bob Mitchell	Mark A. Burnworth	Planner
Alice R. Riggins	Linda K. Dipert	Supplier
	Shirley A. Dotson	Planner
	Juanita Pettit	Supplier
	Sally Torres	Planner
Lisa A. South, CMP	Eris A. Miltner	Planner
	Mona J. Richey	Planner
	Lee A. Thompson	Supplier
Laura B. Yarbrough, CMP	Cathy L. Horton	Supplier
_	Maureen C. Pittman	Planner

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PROGRAMS AND EDUCATION

Richland Course Update

by Patty Tinsley

The future looks bright for 31 eager students enrolled in Meeting Planning I at Richland College. Lisa South, CMP, Vice President of Education, and the Richland College Committee were extremely pleased to see the ten-week course meet its maximum attendance level for the fall semester,

The class received an enthusiastic welcome to the introductory session from D/FW Chapter President Judy Love Bradley. Several fellow chapter members were also present to lend their support.

Topics and presenters for the month of September: The Meeting Planning Profession, by Connie Sandifer, CMP; Meeting Purpose and Objectives, by Judith Mathews, CMP; Budgeting, by Dr. Norbert Dettman, CMP; Negotiations, by Judy Benaroche; Site Selection, by Mary Cain and Judith Mathews, CMP.

Special thanks to these speakers for their contributions to the continuing education program.



CURRENT Editorial Staff

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Donna Magro (214) 521-9304 Robin Tabell (214) 506-3844

Photographer:

Bill Sloan, Sloan Photography

PGA

A Great Member Benefit!

by Debora Jerman

Welcome new members! 1990 has seen a great wave of new members in just the past few months, and the PGA Committee would like to take a moment to say "WELCOME!" and explain briefly what PGA is all about. First of all, it has nothing to do with golf! PGA stands for Professional Growth Awards.

This committee was designed for you, the member. PGA is supported solely by your contributions at the monthly chapter meetings. You may have encountered one of us: we sell dots for money, and it's a good business! Actually, we sell tickets. At the end of each meeting, our chairperson, Lindsey Iacovino, conducts a drawing. Half of the funds collected by ticket sales goes into the PGA scholarship fund, and the other half goes to the lucky winner of the drawing.

The scholarship fund is available to members for various educational offerings, including continuing education classes such as Meeting Planning I at Richland College, the CMP Crash Course, monthly meetings and industry conferences such as the PEC or MPI Institutes I and II. PGA will fund 100% of any function under \$100, and will pay 50% of any function above \$100 for qualified members.

How can you apply and qualify? You must be a member of MPI for at least one year, and complete an application, which can be found at the PGA table at monthly chapter meetings.

If you have questions, please contact our chapter's administrative office at (214) 343-0555, or call Lindsey Iacovino at (214) 638-0024.

THANKS

Thanks to the Dallas Convention & Visitors Bureau for their donation of the door prize for the August meeting. They contributed a beautiful copy of their new coffee table book on the city of Dallas. Thanks!

You Asked For It

Your Comments Answered by O.D. O'Donnell

At each chapter meeting, members are asked to fill out a "report card" and comment on that meeting. Those of us on the Program Committee believe that you should receive an answer to your questions or a response to your comments.

Several comments were received following the August meeting regarding the menu selection, which featured fish, indicating such selection was a departure from the norm.

In recent years, concerns about cholesterol and fat have significantly decreased Americans' consumption of red meat. Further, the Program Committee strives to offer a variety of programs, settings, menus and innovative ideas that you might want to use for your meetings or conferences.

The Program Committee hopes you will use this column as a forum to air your opinions concerning monthly chapter meetings. You can be assured that we do go over the comments on the report cards at each Program Committee meeting, and will do everything possible to remedy any warranted concerns.

HURRY!!!

THERE IS JUST A LITTLE TIME LEFT!

The "How to" Breakfast Series kicks off Tuesday, October 16.

"HOW TO GET THE MOST FOR YOUR FOOD AND BEVERAGE DOLLAR"

Learn how to handle this vital aspect of any meeting.

Call in your reservation now. Fred Knieberg, CMP (214) 361-4316

PROGRAMS AND EDUCATION

Take Me Out to the Ball Game!

by Mary Cain

Casual clothes, members' spouses joining in, a "gung-ho" football coach from Texas, lots of laughter and an important message is what you missed if you couldn't attend our September meeting in Arlington!



Bruce Jaster, Lindsey Iacovino, Kaye Burkhardt and Pam Powers buy up those PGA tickets.

The Sheraton CentrePark hosted a lovely cocktail reception prior to the meeting, complete with assorted cheeses and crackers. Building on the meeting's theme, "It's in the Bag at the Sheraton CentrePark," a lovely and unique dinner entree of Souvlaki, Chicken in Phyllo and Poisson en Croute followed a white gazpacho soup. And for dessert: a delightful Sac Du Bon Bon for chocolate lovers (bye, bye waist line!!) hit the spot. Lovely floral centerpieces were encased in a cloth sack, just the right finishing touch. Thank you, Sheraton! Your preparation and hard work (not to mention your ingenuity) were sincerely appreciated by all!



Bum Phillips told tales great and small.

Bum Phillips, renowned football coach of the Houston Oilers and the New Orleans Saints, entertained everyone with hilarious tales of past football experiences and a more serious message from the heart, regarding mentoring (i.e., coaching). Coach Phillips stressed the importance of teamwork in both sports and business.

Special thanks to the transportation professionals at Carey Limousine, who transported our esteemed coach in their usual luxurious style, and to McCarthy & Company for Coach Phillips' appearance.

Following Coach Phillips, Cheryl Lewis of the Dallas Convention & Visitors Bureau spoke regarding the Management Internship Program (see related article on page 9) and the positive impact she has experienced working with an intern in her business. In addition to the enthusiasm and fresh perspective the students bring to the workplace, Cheryl commented on the rewards she has accrued from helping some of tomorrow's professionals learn how to direct their talents for their future careers.



Cheryl Lewis promoting MIP - it's a winner!

After dinner, we were off for baseball and beer as the Texas Rangers broke their four game losing streak by winning 6-2 over the California Angels. MPI members were seated together in a group and caught everyone's attention at the Arlington Stadium when they all stood up and cheered as the MPI banner was displayed in the stadium.

All in all, a great evening--complete with the spouses who so often stay home with the kids while we participate in our association meetings! See you next month!



Lisa South, CMP thanks the Sheraton CentrePark's Kim Schrieber and Andrea McCarthy of McCarthy & Company.

How Much Did It Cost? or The Fear of the Unknown

by Laura Yarbrough, CMP

How many times have you come to a chapter meeting and wondered what costs were behind such productions?

Starting this month, selected meeting wrapup articles in CURRENT will list the approximate retail value of all elements in the preceding meeting.

As members of the D/FW Chapter, we have many opportunities to experience unique events because of the generosity of our members who allow us to use their facilities, services and products, making each meeting a "laboratory of experimentation" for members.

Where else could you experience such spectacular events at no risk to you or your business? No where but MPI!

Retail Values for September's Meeting: (costs are approximate)

Food: \$23.95++ per person Beverages: \$6.00+ per person Speaker: \$5,000 plus first class

transportation

Limousine transfer: \$160.00 Hotel room: \$350.00+

Airfare: \$400.00 Signage: \$35.00

Handout Materials: \$200.00 Centerpieces: \$15.00+ each





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PUBLIC RELATIONS



MIP Students outside CONVEX offices enjoying the fall sunshine.

MIP Needs You

by Mary Kay Havens

Can your company provide a meeting place for the Management Intern Program class? Each Friday, after completing four afternoons of internship in the business community, the MIP class meets to discuss career topics. They are in need of space suitable for 35 people to meet from 2:00 to 4:00 p.m. on Friday afternoons during the school year. A Richardson or far north Dallas location is desired. CONVEX Computer Corporation will host the group in September and Lennox Industries will host in October.

If your company would like to provide meeting space for this class, please contact Kay Pinkham, Coordinator, MIP Program, (214) 301-4118 (office) or (214) 341-9642 (home); or contact Mary Kay Havens at CONVEX Computer Corporation (214) 497-4584.



Wear Your Button Proudly It Could Pay Off

by Kim Warren, CMP

Remember to wear your "Together...We Can Make It Happen" button to the chapter meeting each month. Those doing so will be asked for a business card at registration, which will be put in a drawing for a prize during certain months. We won't tell which months, though; so come prepared.

Sincere thanks to Case Dunlap, donator of the beautiful Swiss Army Knife which went to last month's lucky winner.

Dallas/Fort Worth Speakers Bureau

by Dorrit Turner

The MPI Dallas/Fort Worth Speakers Bureau has experienced, professional speakers available to talk about the hospitality industry and the economic impact we have in the Dallas/Fort Worth area. Speakers including Greg Elam, Ellen Beckert, Bill Boyd, CMP and Mary Jo Malone are available at no cost to your corporation or organization. For information and availability, call Dorrit Turner at Yellow Rose Touring and Special Events, (214) 746-3780.

Community Services Wants Your Mouthwash!

by LeeAnn Harle

And your soap, and your toothpaste and your shampoo and your lotion... in fact, we want all of your surplus personal hygiene products!

The Community Services Committee is sponsoring a Hygiene Product Drive at the October chapter meeting. The drive will benefit the Trinity Ministry to the Poor, an independent, non-profit organization which serves men, women and children who are struggling to overcome poverty and homelessness.

Please bring NEW products to the meeting. Particularly needed are toothbrushes, soaps, shampoos, and toothpaste (remember all those amenities you brought home from your travels and stuck in a forgotten drawer?) and more.

But here's the good news: You don't have to limit yourself to hygiene products to make an important contribution to Trinity Ministry. Also in high demand are baby products (formula, baby food, diapers, etc.).

So please bring what you can to the October meeting for this worthwhile cause. We appreciate your contributions!

Looking for a new challenge?

Send three copies of your resume to:

MPI Career Opportunities P. O. Box 655147 Dallas, Texas 75265

RESUME HANDLING FEE: \$15 - Members \$25 - Non-Members If you have a position to fill and would like to receive resumes of qualified applicants, please contact:

Marilyn McGuire
(214) 980-5111

(ALL INQUIRIES ARE KEPT CONFIDENTIAL)

INDUSTRY NEWS

Finding the Right Meeting Planner for the Job

by Kathryn M. Knight

Looking to fill a vacancy in your meeting services department? Or maybe there is a vacancy in your company's planning or operations department. You need a qualified specialist, someone with industry-specific knowledge--someone who can sit down and get right to work without a lengthy learning curve. Wouldn't an industry connection to find these people be useful!

The solution to this dilemma is close at hand: call the MPI D/FW Chapter Job Bank. The Job Bank is a clearinghouse through which companies can find people with the experience necessary to handle a wide range of positions in related industries: meetings and conventions, hospitality, travel and incentives, destination management, tourism--every aspect of the trades from which MPI draws its membership.

Open to both members and non-members, the Job Bank works by receiving requests from companies and supplying them with information about people who can meet their needs. There is no fee to the potential employer for this service. A small fee (\$15-\$25) is required to place your resume with the service.

"Our objectives are to place qualified people, and to help advance the meetings industry," said Marilyn McGuire, CMP, who heads up the Job Bank. "We in the industry recognize meeting planning as a specialized skill. We are trying to educate people outside the industry that they need people with these special skills, and we can help them connect with those people."

The Job Bank is not an employment service, it merely serves as an information exchange. "We work under strict confidentiality and in a very professional manner," said Marilyn. "We try to be generous when sending out resumes; we'd rather have the employer see the resume and make their

own determination about the candidates' qualifications for a position."

The Job Bank has had success in the past, but it will be even more successful if we all "get the word out" to those responsible for hiring people for positions in our industry. "We have, in the past, sent direct mail pieces to all personnel managers in the D/FW area," said Marilyn. "Our goal is to make the business community aware of our service and the value of hiring people with meeting planning skills."

To use the service to find a qualifie candidate, or to place your resume on file with the Job Bank, please call or write:

Marilyn McGuire, CMP Assistant Vice President Texas Credit Union League P. O. Box 655147 Dallas, Texas 75265 (214) 980-5111

Industry Calendar

ITME, Chicago, IL

October 9-11

ICCC, Woodlands, TX

November 1-4

SCMP, Tucson, AZ

November 7-10

HSMA/MPI Joint Meeting; Luncheon, Hyatt DFW

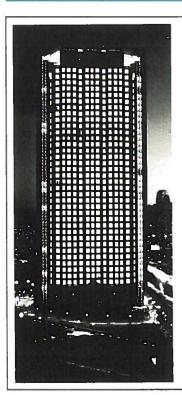
November 14

ASAE Management Conference, Washington, DC

December 7-12

MPI's Professional Education Conference, New Orleans, LA

December 9-12



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ET CETERA

Host Facility - October

by Robin Tabell

DALLAS CONVENTION CENTER

650 South Griffin Street Dallas, Texas 75202 (214) 658-7000

Meeting Rooms: 76 with existing exhibit space of 600,000 square feet

(Largest meeting room accommodates up to 3,500 people; 300,000 square feet of exhibit space on one level.)

Size of group we best cater to: Any size

Expansion, expansion, expansion!!! We always seem to do things BIG-GER and better in Texas, and the Dallas Convention Center is no exception. The Dallas Convention Center's multi-purpose facility, located south of Dallas's Central Business District, is currently designing an expansion to its existing property. The Center provides space for meetings, banquets, conventions or whatever else you might need. "Whatever" could include activities relating to the 1994 World Soccer Cup.

The \$100 million development project will provide an additional 225,000 square feet of exhibit space and 40,000 square feet of meeting room area. Total exhibit space after completion will grow to 800,000 square feet. Expansion is scheduled to begin February 1991, and completion is targeted for January 1994.

To book an upcoming meeting or convention, please contact:

Gloria Medrano Booking Coordinator Telephone: (214) 658-7000 Fax: (214) 658-7050 "Love For Kids" Christmas Cards on sale NOW!



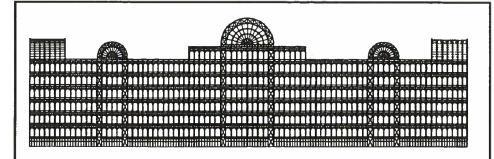
for information call Barbara Fett 746-3594

ADVERTISING SPACE AVAILABLE

Contact Jennifer Anderson at (214) 392-7072

or Mary Cain at (214) 453-1234

ET CETERA



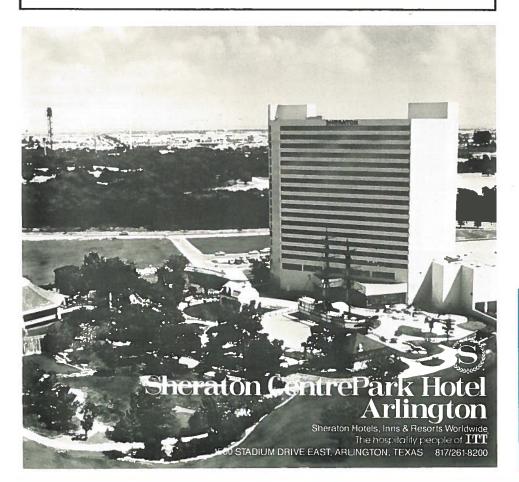
YOU HAVE THE RIGHT TO EXPECT MORE FROM A MEETING FACILITY

Meeting planners expect more from their meeting sites. That's why they're turning to INFOMART.

- · An experienced events staff who assist you with event planning
- Built-in technology programs accessing 100+ companies and their experts
- 30+ meeting rooms for groups of 10 to 1,200, and a 510-seat auditorium
- · Catering Services, and three restaurants
- 300,000 square feet of exhibition space
- · Computerized registration services

Call (214) 746-3500 for details





CPR Training Certifies 13

by Judy Neathery

Thirteen MPI D/FW chapter members successfully completed training on cardiopulmonary resuscitation (CPR) and the Heimlich maneuver taught by professional paramedics at Metrocrest Medical Services. Criteria for the course is established by the American Heart Association. Procedures for helping adults, children and infants were covered.

Cardiopulmonary resuscitation is a holding action for such cardiac or respiratory arrest until more advanced life support care can be made available. The nature of our jobs require that we be ready for anything. Knowing the skills of CPR not only makes these meeting professionals a more useful member of the community; it makes them more prepared meeting managers.

Congratulations to all thirteen who passed the required demonstration and written test! If an emergency occurs on one of their meetings, thirteen will have been a lucky number, indeed!



Attend MPI's PEC

New Orleans, LA

December 9-12



WE'RE EXPANDING

By January, 1994, we'll have 800,000 sq. ft. of total dedicated exhibit space. With 525,000-sq. ft. on the same contiguous level.

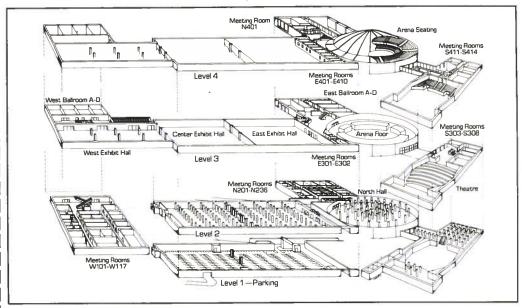


DALLAS CONVENTION CENTER

650 S. Griffin

Dallas, Texas 75202

214-658-7000



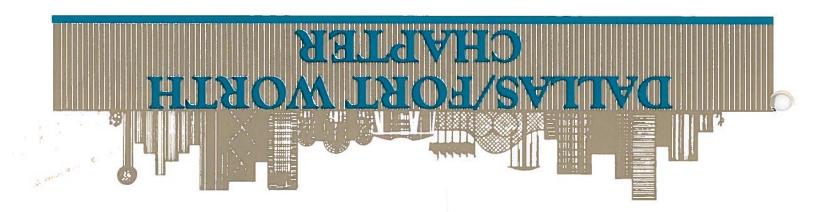
Lower Exhibit Hall	225,000 sq. ft.	12' ceiling
East Exhibit Half	100,155 sq. ft.	35' ceiling
Center Exhibit Hall	100,155 sq. ft.	35' ceiling
West Exhibit Hall	103,940 sq. ft.	31' ceiling
Main Entrance Lobby	11,500 sq. ft.	
East Hall Corridor	12,700 sq. ft.	
East Bailroom Lobby	2,600 sq. ft.	
West Lobby—Upper	21,375 sq. ft.	
West Lobby—Lower	22,040 sq. ft.	
Arena	21,250 sq. ft.	
North Hall	50,620 sq. ft.	11'-6" ceiling

TOTAL SPACE BY	1994	
	Current	Expanded
Meeting Rooms	115,615	155,615
Food Services	13,300	13,300
Exhibition Space	529,250	800,000
Lobby	58,000	158,000

- Meetings—76 meeting rooms available in various shapes and sizes to meet your needs.
- Exhibits Over 600,000 sq. ft. of exhibit space that can be subdivided.
- Banquets Two kitchens capable of providing for up to 25,000 people.
- Ballrooms Two ballrooms, each divisible into four sections will accommodate up to 2,000 people.
- Theater 1,770 seat theater.
- Arena Seating capacity for 9,816 persons.
- Parking Parking provided for 2,000 cars.
- Two loading docks accommodating 45 full-sized trucks provide direct access to the exhibit hall.
- Location—Conveniently located in the center of downtown Dallas.
- Staff—A professional staff ready to assist you with your special needs—meeting, banquet, concert or convention.

CATERING BY









10935 Estate Lane Suite 400 Dallas, Texas 75238



CALENDAR UPDATE

October 18, 1990
Dallas Convention Center
Luncheon
The 90s Plus Plus!

November 15, 1990 Hyatt Regency DFW Luncheon MPI/HSMA Joint Meeting

December 20, 1990
The Adolphus Hotel
Dinner
CHRISTMAS EVENT

BOARD MEETINGS

Tuesday, October 16 Tuesday, November 6 Tuesday, December 18 Tuesday, January 15*

*Committee Chairs are invited to attend the January meeting and report to the Board of Directors.

MEETING RESERVATION AND ATTENDANCE POLICY

NOTE:

Money will be collected at the door. If paying by check, please have your check filled out prior to registering at the door. Advance payments are not accepted. We would appreciate your cooperation.

Advance reservations must be received by cut-off date; late reservations and walk-ins will be accepted on a SPACE AVAILABLE BASIS ONLY.

CANCELLATIONS must also be received by the cut-off date - NO SHOWS WILL BE BILLED!

Guests are limited to attending two meetings per chapter year before membership is required to attend future meetings (spouses not included).

In case of overflow seating, members not present 15 minutes after the meal is served will have their reserved seats sold.

Members are responsible for paying "no show" charges for their guests.

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