Meeting Professionals International

lune 1995

Dallas-Fort Worth Chapter

President's Message

'Challenged' Chapter Concludes Memorable Year

By Diane Smith, CMP Alcon Laboratories, Inc.

What a year it's been as the D/FW Chapter accepted the *MPI Challenge*. Our goal: to surpass ourselves. Indeed we did. Here are some highlights from a year's worth of success stories.



Diane Smith, CMP D/FW Chapter President

Our year began with the "Lone Star Link Up." The joint Texas chapter retreat last August was a resounding success—excellent educational sessions and outstanding speakers allowed attendees to broaden industry relationships with other Texas MPI members.

Vice President/Education Charlotte Merrill-Davis (Event Source Professionals, Inc.), and her visionary team led us to new stan-

dards of educational excellence with the "How To" Breakfasts, "Executive Workshops," "Brown Bag" Luncheon Series, CMP Study Groups and CMP University. The newest offering, "Walk A Mile In My Shoes," a "hands on" learning experience, sold out within two weeks of the program's announcement.

The PGA Committee did an outstanding job providing assistance to many chapter members, allowing (continued on page 16)

MPI

ETING PROFESSIONALS INTERNATIONAL

June D/FW Chapter Meeting

Teambuilding Tips

featuring

Jason Garrett of the Dallas Cowboys

Thursday, June 22

Texas Stadium

2401 E. Airport Freeway Irving, Texas 75062 214-554-6368

Orientation 11:00 a.m.
Reception & Registration 11:30 a.m.
Luncheon & Program 12 noon
Tours of Texas Stadium available after meeting
(RSVP for tours when making meeting reservations.)

R.S.V.P. to Sandi by noon, Tuesday, June 20 214-343-0555 Advance Registration \$22 Late Registration \$30 Guest Registration \$25

See page 3 for more details and meeting reservation policy.

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MPI

MEETING PROFESSIONALS INTERNATIONAL®

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MISSION STATEMENT

MEETING PROFESSIONALS INTERNATIONAL

Meeting Professionals International is the pivotal force in positioning meetings as a primary communication vehicle and a critical component of an organization's success. Meeting Professionals International leads the meetings industry by serving the diverse needs of all people with a direct interest in the outcome of meetings, educating and preparing members for both their changing roles and validating relevant knowledge and skills, as well as demonstrating a commitment to excellence in meetings.

The CURRENT is published 12 times yearly for the D/FW Chapter of Meeting Professionals International, the industry's leading educational and networking resource in meetings management. Statements of fact and opinion are the responsibility of individual writers and do not imply collective opinion of the officers or members of MPI.

Upcoming MPI Events

CHAPTER MEETINGS

June 22, Thursday Chapter Meeting Teambuilding Tips Stadium Club/Texas Stadium 11:30 a.m./Lunch

> July 27, Thursday Chapter Meeting (Venue TBA (11:30 a.m./Lunch

August 24, Thursday Chapter Meeting Venue TBA Time TBA

EDUCATIONAL OPPORTUNITIES

June 25-27 '95 Annual Convention Chicago

December 10-12'95 Professional Education
Conference/North America
Dallas

July 28-30, 1996 '96 World Education Congress Nashville, TN

January 12-14, 1997'97 Professional Education
Conference/North America
San Francisco

July 27-29, 1997 '97 World Education Congress Baltimore

January 25-27, 1998'98 Professional Education
Conference/North America
Orlando

July 12-14, 1998 '9**8** World Education Congress Nashville

NOTE: Chapter meeting plans are subject to change. Check the CURRENT each month to confirm details. For more information about association events, call MPI Headquarters, 214-712-7700.

Upcoming Events • Related Organizations

NACE July 5 SMU 6:00 p.m./Dinner program TBA JAEM June 20 Plano Convention Centre 11:30 a.m./Lunch "Exhibit Space Cells"

June Meeting Highlights

Dallas Cowboys Quarterback Jason Garrett Shares Teambuilding Tips at Texas Stadium

By Stephanie Staubach Personalities International

At the June 22 D/FW Chapter meeting, Dallas Cowboys quarterback Jason Garrett will share his thoughts on teambuilding both on and off the playing field.

Texas Stadium—with Dallas Cowboys highlight films playing, and the NFL teams flags waving—will set the atmosphere for Garrett's presentation.

In an informative and entertaining presentation with real life examples of successful teambuilding applicable to the meetings industry, Garrett will discuss ways to identify team players, emphasize their strengths, and maximize their contributions to achieving a common goal.

Garrett's learned leadership skills gained during his college and professional career provide a unique perspective on teambulding during diverse circumstances.

Jason Garrett joined the Dallas Cowboys on the practice squad in 1992 and moved to the active roster in 1993, replacing quarterback Steve Beuerlein.

A graduate of Princeton University—Garrett earned his degree in history—he and his wife Brill were married in 1994.

Weather permitting, registration will

D/FW Chapter Meeting Reservation & Attendance Policy

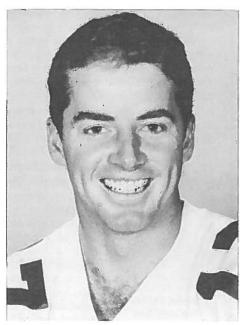
Registration fees will be collected at the door; advance payments are not accepted. If paying by check, please have check completed before approaching registration table. Reservations must be made by RSVP deadline for advance registration fee to apply. Late reservations and walk-ins will be accepted on a SPACE AVAILABLE basis. Cancellations must be made by the RSVP deadline. No-shows will be billed. Members are responsible for "no-show" charges for their guests. Guests are limited to attending three meetings per year (spouses are an exception).

take place outside Gate 1 at Texas Stadium. In case of rain, proceed to the top of the escalator at the Gate 1 entrance.

New member orientation is at 11:00 a.m. Registration and a reception will begin at 11:30 a.m. The luncheon program will begin at 12 noon.

Tours of the Cowboys' locker room and field—about 20 minutes in length—are available after the luncheon program. Please RSVP for the tours when phoning in luncheon reservations.

Program Committee members for the June meeting are: Stephanie Staubach (Personalities International), Marsha Singer (The Executive Connection), Katherine Rockvam (Texas Stadium), Mary Barnes Knox (Promotion), Donna Daves (Freeman Companies), Debora Jerman (Cityplace Conference Center), and Amanda Willbanks (Adolphus Hotel).



Jason Garrett · Dallas Cowboys

June Host Facility

Texas Stadium

Texas Stadium—just minutes from downtown Dallas—is a unique venue for a dinner or reception and an ideal place for corporate meetings and social events.

Guests for special programs may follow the game day routine of the Dallas Cowboys. Buses bring guests to an entrance within steps of the Cowboys' locker room. Moving down "Cowboy Tunnel" to the field, guests delight to the crowd's roar of cheers and applause, through the use of Texas Stadium's simulated "crowd noise." Walking out onto the field, guests see two diamond vision screens programmed with company logos or personal images.

Dining in the exclusive Stadium Club is a special event. An impressive 175' glass wall overlooks the field. The Stadium Club accommodates two expansive bars and a permanent dance floor. Executive Chef Brent Ruggles will prepare a signature dinner or spectacular reception.

Situated at the intersections of Hwy.114, Highway 183 and Loop 12, Texas Stadium is ten minutes from downtown Dallas and North Dallas, and fifteen minutes from Dallas/Fort Worth Airport.

Look for a marquee reading, "Welcome MPI." Enter at Gate 1. Free parking is available in lot A or K.

From downtown Dallas: Take I-35-N to Hwy. 183-W. Exit Loop 12-N. Proceed to Gate 1 entrance.

From North Dallas: Take 635-W to I-35-S to Loop 12-S. Exit Hwy. 114, turn left under Loop 12 at 2nd traffic light; follow access road to Gate 1 entrance.

From Fort Worth or Mid-Cities: Take Hwy. 183-E toward Dallas. Exit Loop 12-N; exit Hwy. 114 and follow the access road to Gate 1 entrance.

Editor's Notes

CURRENTly . . .

Hats off to planners! After spending the last four months planning a big "special event," this supplier MPI member has a new appreciation for planners everywhere.

At the same time D/FW Chapter members were enjoying the year-end awards gala, your editor was in Waco overseeing a gala reception for 1500 in the cavernous Ferrell Center (basketball arena).

Hosted by the Baylor University Board of Regents, the event honored President Herbert H. Reynolds, eleventh president of Baylor University,

who is leaving the presidency after 14 years to become chancellor.





Gracie H. Hilton The Write Stuff CURRENT Editor

to do with big event planning, including working with space, florists, caterers, etc.—and the major importance of planning a finely timed and tuned program.

From Emily George Tinsley I learned a lot—including that plans on the drawing board and in motion for six weeks can come tumbling down at the eleventh hour . . . but, with enough grit and determination—and maybe a little blood, sweat and tears—those plans can be resurrected!

When the trucks came rolling into Ferrell Center, I recognized the names of several MPI supplier members as tables and chairs, table linens, dishes, silver serving pieces, draping, flora & fauna, etc. were unloaded.

My major responsibilities were overseeing production of the commemorative program, a five-minute video, news releases, and event photography. Yes, I was doing my usual 4th Thursday thing—setting up photos! This time I had about six staffers from Baylor's Public Relations/Communications Department on hand to help organize the shots and "take names."

In one short week I learned more about audiovisual challenges than I've learned in three years of watching our various AV services members set up for monthly meetings and special events. Hence, a renewed and more educated appreciation for this specialty as well!

The event was well-received, I'm happy to say—and certainly an experience that's given me new respect for all planners everywhere!

–ghh ☺

Opinion, Please!

Q: What has been your greatest learning experience through MPI during the 1994-95 chapter year?



Beverly O'Laughlin CompuCom Systems • planner

A: "I've learned that I can tap into the energy of this dynamic and professional organization even if I can't volunteer for and participate in everything!"



John Willson Networld Inc. • supplier

A: "Participating in the 'Destination Discovery' program taught me so much about creativity—and how much attention to detail and planning go into having a successful event."



Jill Heyerdahl XTS Travel · supplier

A: "Through the 'Walk a Mile in My Shoes' program I learned a lot about business and how to work with suppliers to better take care of the needs of my clients."



Kimberley Petersen The Melrose Hotel • supplier

A: "Networking at luncheons and annual conventions, the diversity of host speakers who bring different views of the meeting planning industry, and the continuing education seminars at annual conventions."

"Opinion, Please" is a question and answer feature column prepared by Mary Lynn Novelli (Sterling Hotels & Resorts), vice president of public relations.



Surfin' the MPINet Highway

By Linda Sergeant (Bill Reed Decorations)

This column explores MPINet, the first global online communications system designed specifically for the meetings industry.

Linda Sergeant



How will I benefit from joining MPINet?

More than 1500 people will be networking on MPINet by the end of the year. New planner and supplier members, all over the world, come online every day to hear how it facilitates and produces business for them.

For example, Carol Krugman, president of KMCB, Ft. Lauderdale, FL, who specializes in meetings in South America, posted on the MPINet message board a request for a bilingual pharmaceutical planner to help her with a meeting in Cartagena, Colombia. Within hours, veteran planner Chris Pentz, Philadelphia, PA, responded. Chris not only fit the resume Krugman was looking for, but she also happened to hit it off instantly with Carol online, who points out, "the speed and intensity of this forum enabled us to identify each other as professional counterparts and personal soul sisters rather rapidly." Carol and Chris are in Cartagena as this issue goes to press.

In Dallas, Don J. DeFeo, regional sales manager for Medallion Hotels, was "hit by the madhatter," as netters affectionately refer to Kathy Kiewet, CMP, Acuson, Mt. View, CA. Kathy books more than 300 meetings nationwide every year. Once Kathy explained why she only uses hoteliers on the net—because of her work load, she relies heavily on e-mail and MPINet—she simply doesn't have the time to play telephone tag or to wait three or four days for a response, she explains—Don immediately called to get more information. As Don is finding out, it's often who gets there first with the right product at the right price.



A picture is worth a thousand words! Where can I see a demonstration?

The "MPINet Means Business Workshop" at the MPI Annual Conference in Chicago is an excellent opportunity to learn how MPINet works. The session, scheduled for Monday, June 26, 3:30 p.m.-5:00 p.m.will be presented by Doug A. Fox, Meeting Advisor Magazine; and Rodman J. Marymor, CMP, Partner, Cardinal Productions.



Just how much does it cost?

Unlimited access to MPINet and the basic features of Compuserve costs \$16.95 a month. Because there is a local access telephone number in Dallas, there are no long distance charges involved. Whether you are online four or 400 hours, the charge is \$16.95 a month.



What kind of modem do I need?

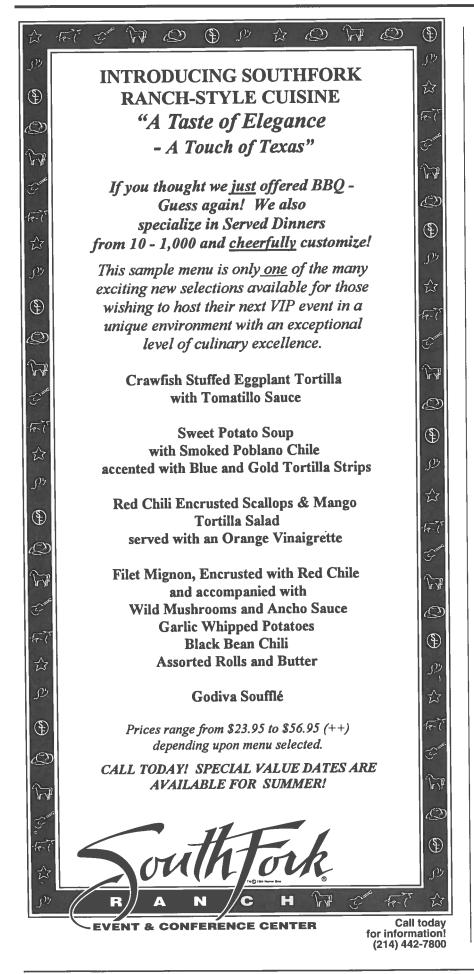
If you are buying new equipment, purchase a 9600 baud modem or faster. You will be glad you did.



Are other D/FW Chapter members on the Net?

Welcome to new MPINetter Pat McCain, CMP (Krisam Group). As this issue of CURRENT goes to press, D/FW Chapter members among MPINet subscribers include: Bill Boyd, CMP (Sunbelt Motivation & Travel, Inc.) Inga Bowyer (ROI Meetings and Events Inc.), Greg Elam (Dallas CVB), Jim Follett, CHSE (InterContinental and Forum Hotels), Betty Garrett (Garrett Speakers International), Sally Goldsberry, CMP (Meetings & Exhibits Specialist), Hattie Hill-Storks (International Productivity Institute Inc.) Gracie Hilton (The Write Stuff), Debbie Meyers (Bravo! Entertainment), Jim Monroe (Gale Sliger Productions), Greg Pynes (Town of Addison), Linda Sergeant (Bill Reed Decorations), Ellen Beckert (Freeman Decorating) and Bob Walker (AVW).

Do you have questions you would like to see answered in this column? Please contact Linda Sergeant (Bill Reed Decorations, Inc.), 333 First Ave. Dallas, TX, 75226; FAX: 214-823-3191; CompuServe address: 74117,705.





Heard it through the Grapevine!

By M.T. Gnadt 'Grapevine' Columnist

Megan N. Nott, meeting planner for *Dallas Market Center*, will marry Kyle Phillips next month. The couple will spend their honeymon on the island of St. Martin.

Mary Jo Malone has returned to Dallas to accept the position of vice president/hospitality for Southern Aluminum Manufacturers. She will operate the Dallas office for this Arkansas-based company.

Gene Rios is a new sales manager for *Hyatt Regency Dallas*. He was formerly with Embassy Suites Dallas Market Center.

Allen Reed has joined AVW as sales manager.

Renee Vincent and **Alicia Gresham** are new sales managers at *The Beach Club on Lake Grape-vine*.

Alainna Webb has accepted the position of sales manager for *Meeting Management/Festivities*. She was formerly with GrayLine Tours.

Gretchen Parr-Silver has accepted the position of vice president/sales for *Dani Food Group*, a division of Coca-Cola. She was formerly with Plaza of the Americas Hotel.

Sheryl Kuhn has returned to Dallas to be closer to her fiance and has accepted the position of national sales manager/corporate accounts for *Harvey Hotels*.

Ginny's Gifts has consolidated its location at the Fairview Farms store. New phone number is 214-881-3888; FAX: 214-422-7207

Keep up with personal news about fellow MPI chapter members—job changes, promotions, awards or special recognitions, weddings, or births—through "Heard it through the Grapevine." Please contact Mary-Therese Gnadt (214-539-6538 • or FAX 214-724-0932) about items of interest for this column.



The **MPI Foundation Fundraiser** cleared \$6450—beating our record by more than 100%! In addition to all chapter contributors, thanks to these companies and individuals who made it possible:

American Airlines ITT Sheraton Prince deGalles Hotel in Paris, France **British Airways** Intercontinental Hotel in London, England The Bear Hotel at Woodstock, Cotswolds Sunbelt Motivation & Travel, Inc. (domestic air) Qantas Airways Regent Hotel in Sydney, Australia The Grand Kempinski Hotel Kempi's, Monte Carlo, and The Malachite Room Worthington Hotel Get Nailed/Hair Aerobics Adolphus Hotel-The French Room The Fairmont Hotel-The Pyramid Room Six Flags over Texas Omni Mandalay Hotel-Enjolie Irving CVB-four Pavilion tickets to the Byron Nelson Omni Colonade Hotel in Coral Gables, FL Southwest Airlines for three trips for two El Dorado Hotel, Santa Fe, NM Hyatt Hill Country, Austin, TX La Mansion del Rio, San Antonio, TX **Appointments** Balloons to You

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by O.D. O'Donnell
Mark Lazarow
Signage Systems
Mobil MEPTEC



Out of a job?

Looking for a new challenge?

Seeking a qualified applicant to fill a position?

Check out D/FW MPI's Job Bank!

To list your resume with the Job Bank, send

- a minimum of five (5) resumes (more if you wish)
- a check or money order for \$15 (for MPI D/FW chapter members) or \$25 (for nonmembers) made payable to MPI D/FW Chapter
- a note specifying the type of position that interests you

Lace Bower

Send these items to:

Gretchen Parr-Silver
Chair, D/FW MPI Job Bank
2012 Van Buren Drive
Arlington, TX 76011

All inquiries are confidential.

D/FW MPI's Job Bank

Kemble, Albert-Rickenbacher Cited

Award Winners, Nominees for International Honors Recognized at Annual Banquet

Steve Kemble (Steve Kemble Event Design) and Colleen Albert-Rickenbacher, CMP (Dallas Convention and Visitors Bureau) were among a host of D/FW Chapter members honored at the annual awards banquet last month.

Kemble was named D/FW Chapter Planner of the Year while Albert-Rickenbacher was honored as D/FW Chapter Suppplier of the Year.

Mary Lynn Novelli (Sterling Hotels and Resorts).

Chapter members nominated these candidates and the Board of Directors and former award recipients selected the winners based on their service records.

Also honored were three chapter members nominated for awards at the Winners, named by the International Awards Committee, will be announced at the Annual Convention in Chicago.

O.D.O'Donnell (Nightlife Talent & Management Agency) was the winner of the Suzi Fiveash Award for Membership Recruitment.

Rising Star Awards were presented to Cindy Hamilton (Cityplace Conference Center) and Kathi Thompson (Inn on the River.) A new award, the Rising Star recognizes members of three years or less

continued on page 9



Steve Kemble Steve Kemble Event Design

Chapter Planner of the Year



Colleen Albert-Rickenbacher, CMP Dallas CVB

Chapter Supplier of the Year

These awards are based on significant contributions in committee and board involvement, meeting industry service, recognition and awards, meeting industry-related speaking engagements, and community service.

Other nominees for Planner of the Year were Cathy Mason (USTravel Incentives), and Sherri Cook, CMP (Sherri Cook & Associates).

Other nominees for Supplier of the Year were Pat McCain, CMP (Krisam Group) and

international level.

Norb Dettmann, Ph.D., CMP (Professional College Management International) is the D/FW Chapter nominee for International Planner of the Year. Mary Jo Malone (Southern Aluminum) is the chapter nominee for International Supplier of the Year.

Lesley Meyer, CMP (Sunbelt Motivation & Travel, Inc.) is the chapter nominee for Chapter Manager of the Year. This award, which recognizes commitment in influencing the life of the chapter, is based on ability to motivate others, stimulate volunteer functions, provide a sense of direction, and act as a catalyst to cause exceptional results.

These honors are based on service at the international level, service to the chapter, industry and community; published contributions to the industry; speeches; professional recognition, certification and continuing education.



N. Dettmann, PhD, CMP Professional College Management Internat'l

Nominee for International Planner of the Year

Nominee for International Supplier of the Year



Mary Jo Malone Southern Aluminum





O.D. O'Donnell Nightlife Talent & Mgt. Agency



Lesley Meyer, CMP Sunbelt Motivation & Travel, Inc.

Nominee for Chapter Manager of the Year

Award Winners Honored at Annual Banquet

continued from page 8

who have made significant contributions to the chapter.

The Adolphus Hotel was named Host Facility of the Year. Finalists were the Cooper Aerobics Center Guest Lodge and the Worthington Hotel.

The Program of the Year award went to the January meeting on time management at the Westin Galleria Hotel. Finalists were the July meeting on contracts at the DFW Hilton and the June meeting on fitness and fun at Cooper Aerobics Center.

Recognized for Perfect Attendance at Monthly Meetings were Cathy Brixey (The Beach Club), Michelle Carter (Southfork Ranch), Sherri Cook, CMP (Sherri Cook & Associates), Cindy Hamilton (Cityplace Conference Center); Mary Lynn Novelli (Sterling Hotels and Resorts) and O.D. O'Donnell (Nightlife Talent & Management Agency).

Suzann Oliver (Society of Diagnostic Medical Sonographers) is chair of the D/FW Chapter Awards Committee.



Cindy Hamilton Cityplace Conference Center

Rising Star Award





Kathi Thompson Inn on the River

Perfect Attendance at Monthly Meetings

Photo Not Available

Cathy Brixey
The Beach Club



Michelle Carter Southfork Ranch



Sherri Cook, CMP Sherri Cook & Associates



Diane Smith, CMP Alcon Laboratories, Inc.



Cindy Hamilton Cityplace Conference Center



Mary Lynn Novelli Sterling Hotels & Resorts



O.D. O'Donnell Nightlife Talent & Mgt. Agency



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FAX: +32-2-772.7237

'Magic of MPI 1995' Honors Past and Current Leaders, Outstanding Achievers



Steve Kemble (Steve Kemble Event Design) was named D/FW Chapter Planner of the Year. Congratulating Kemble is Suzi Oliver (Society of Diagnostic Medical Sonographers), the 1994 Planner of the Year.



Colleen Albert-Rickenbacher, CMP (Dallas Convention and Visitors Bureau) was named D/FW Chapter Supplier of the Year. Congratulating her is **Sue Ferguson-Fry** (University Club), the 1994 Supplier of the Year.

Photos by Mark Lazarow Photography



The Adolphus Hotel was named Facility of the Year. Proudly accepting the honor were Amanda Willbanks, national sales manager; Hans Mulders, director of marketing; Gail Lemaire, director of sales; John Dodson, general manager; and Cathy Frigo, director of catering.

BELOW: President Diane Smith, CMP (Alcon Labs) hands over the gavel to President-elect Phyllis Firebaugh, CMP (Krisam Group).



June 1995



O.D. O'Donnell (Nightlife Talent & Management Agency) receives the Suzi Fiveash Award for Membership Recruitment from 1994 Fiveash winner **Jennifer Winget** (INFO-MART). O'Donnell recruited 17 new members to the D/FW Chapter during the 1994-95 administrative year.

For details about all Award Winners, see story on pages 8-9.

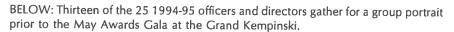


President Diane Smith, CMP (Alcon Labs), right, presents the chapter's first Rising Star Awards to **Kathi Thompson** (Inn on the River), left, and **Cindy Hamilton** (Cityplace Conference Center), center.



The Grand Kempinski Dallas hosted the May Awards Gala. **Ken Krona**, director of sales and marketing, receives the certificate of appreciation from the D/FW Chapter

Photos by Mark Lazarow Photography







Get Your Message Before Key Meeting Professionals in D/FW!

Want to reach almost 700 meeting professionals in the Dallas/Fort Worth area and beyond—monthly!— and increase your company's recognition among professionals throughout the meetings industry?

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Meeting Professionals International!

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People remember what they see and read. Don't miss this opportunity to showcase your business or service through the *CURRENT*!

The **CURRENT** is the primary information resource for members of the D/FW Chapter of MPI.

- published monthly
- · issued mid-month
- closing date: 15th of the month prior to the issue in which the ad will appear
- rates are for camera-ready copy
- payment in full & camera-ready artwork are due with the advertising contract



business card vertical or horizontal



2/3 page horizontal







1/4 page horizontal 1/4 page vertical

CURRENT Advertising Rates

PER ISSUE	YEARLY RATE	MEASUREMENTS
\$500	\$250	7 1/2" x 9 9/16"
\$400	\$200	7 1/2" x 6"
\$400	\$200	5" x 9 9/16"
\$300	\$150	7 1/2" x 4 1/2"
\$300	\$150	3 3/4" x 9 1/4"
\$150	\$ 75	3 3/4" x 4 1/2"
\$150	\$ 75	7 1/2" x 2 1/4"
\$100	\$ 50	3 1/2" x 2"
\$100	\$ 50	2" x 3 1/2"
	\$500 \$400 \$400 \$300 \$300 \$150 \$150 \$100	\$500 \$250 \$400 \$200 \$400 \$200 \$300 \$150 \$300 \$150 \$150 \$ 75 \$150 \$ 75 \$100 \$ 50

CURRENT is published monthly, 12 months annually, by the Dallas/Fort Worth chapter of Meeting Professionals International. **CURRENT**, the primary information source for members of the D/FW Chapter of MPI, is circulated among almost 700 individuals and companies interested in the field of meeting planning.

Rates are based on camera-ready copy. Special rates are available for advertisers who contract space three and six times per year.

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CURRENT Deadlines

Upcoming deadlines for copy and ads for the D/FW MPI chapter newsletter, the CURRENT—

ISSUE July '95 August '95

Sept. '95

DEADLINE

June 16, Friday July 14, Friday August 18, Friday

Copy is cheerfully accepted early. Because of production schedules, information received after 5 p.m. on the deadline day will not be included in the newsletter in progress.

Late-arriving copy will be included in the next month's issue, if information is still timely.

Please mail 3.5 disk, Windows format—preferably in Microsoft Word or WordPerfect—to Gracie H. Hilton (The Write Stuff), CURRENT editor, 3020 Glasgow Court, Arlington, TX 76015 or via Compuserve: 75647,22.



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MEMBERSHIP NEWS

'New Kids on the Block'

D/FW Chapter Welcomes 21 New MPI Members!

Connie Bartholomew

Hyatt DFW International Parkway DFW Airport, TX 75261 214/615-6726 Supplier

Wayne Batchelder

The Trade Group 10255 Miller Road Dallas, TX 75238 214/343-2000 Planner

Billy V. Carter

Execucar Sedan Service 729 E. Dallas Road Grapevine, TX 76051 817/329-2001 Supplier

Sandy De Leon

Fairmont Hotel 1717 Akard Dallas, TX 75201 214/720-5275 Supplier

David Erkel

Int'l Meeting Management Services 12250 Abrams #2128 Dallas, TX 75243 214/690-3102 Planner

Pamela Freeman

Meetings Worldwide 1417 Virgie Joe Drive Mesquite, TX 75149 214/712-7737 Planner

Sherry L. Graham

Clarion Hotel 1981 N. Central Expy Richardson, TX 75080 214/644-4000 Supplier

William R. Hinds

American Transfers & Tours 4230 LBI Freeway Dallas, TX 75244 214/980-6711 Supplier

leana Long

Systemware, Inc. 12770 Coit Road #1008 Dallas, TX 75251 214/239-0200 Planner

Douglas Martin

The Diamond Club · Arlington Ballpark 1000 Ballpark Way Arlington, TX 76006 817/795-9006 Supplier

Judy Neathery

Texas Society of CPAs 1421 W. Mockingbird Lane #100 Dallas, TX 75247-4957 214/689-6053 Planner

Kelly Nolan

Bronco Entertainment Center 2600 Fort Worth Avenue Dallas, TX 75211 214/943-1777 Planner

Jill Nolbeck

Texas Credit Union League 4455 LBJ Freeway #916 Farmers Branch, TX 75244 214/980-5482 Planner

Jane Noll

Gray Line Worldwide 13760 Noel Road #1000 Dallas, TX 75240 214/934-9440 Planner

Joanna K. Offutt

Student 4918 12th Street Lubbock, TX 79416 806/795-7868 Student

Michele Peek

Harvey Hotel Downtown 400 N. Olive Dallas, TX 75201 214/922-8000 Supplier

D/FW Chapter Membership is 593

Membership in the D/FW Chapter of MPI stands at 593, including 269 planners (45.5%), 321 suppliers (54.4%) and three students. That figure indicates a retention rate of 68.46%.

Donna Rudolph

Keystone Resort 1385 S. Colorado Blvd. #1604 Denver, CO 80222 303/756-4444 Supplier

Kelly Russell

410 Bryan Street #12 Denton, TX 76201 817/381-1565 Student

Jo S. Smith

Del Lago Resort & Conference Center 600 Del Lago Blvd. Montgomery, TX 77356 409/582-7411 Supplier

Kim Tinkham

Blue Chip Chauffeured Transportation 320 E. NW Pkwy Southlake, TX 76092 817/540-0032 Supplier

Angela Williams

Red Lion Hotel Airport 6021 N. IH 35 Austin, TX 75251 512/371-5241 Supplier

Kimberly B. Zekany

ITT Sheraton Corporation 12770 Coit Road #105 Dallas, TX 75251 214/980-4934 Supplier



Amy Dugan Garrett Creek Ranch

Phyllis R. Firebaugh, CMP Krisam Group

Debbie L. Meyers

Bravo! Entertainment

Suzann J. Oliver Society of Diagnostic Medical Sonographers

Sheri A. Pappas

Gregory P. Pynes Town of Addison

Amy C. Redfearn

Meeting Professionals International Deborah F. Small

Society of Petroleum Engineers

Patricia A. Tripp, CMP Princess Cruises & Tours

Robert E. Walker

AVW Audio Visual Inc.

his year were listed in the May issue of CURRENT. Add these to that list D/FW Chapter members who recruited at least one new MPI member

MEMBERSHIP NEWS

D/FW Chapter Announces New Associate Membership Category

By Sherri Cook, CMP Sherri Cook & Associates

Interest in membership in the D/FW Chapter is in high demand! Members of



Sherri Cook, CMP Vice President/ Membership

other MPI Chapters have expressed interest in the activities of this awardwinning—"Chapter of the Year"—chapter!

The New Associate Membership category was designed to meet the needs of individuals such as sales rep-

resenatives whose territory includes the D/FW area (CVBs, hoteliers, other suppliers) or those who market their product or service to the D/FW area (all industry-related vendors); planners who

plan and hold meetings in the D/FW area; company or association employees who come to the D/FW area and want to keep up with our calendar information; as well as other vendors with business pursuits in the D/FW area.

The Professional Education Conference coming to Dallas in December also brings more interest in associate membership in the D/FW Chapter.

To qualify for D/FW Chapter Associate Membership, a person must be a current MPI member of another chapter and keep his membership renewed with MPI International.

With the exception of voting benefits, an associate member of the D/FW Chapter is entitled to all other privileges of regular membership: • all chapter monthly mailings, including the news-

letter and other activities announcements; • a copy of our Membership Roster or Annual Directory; • listing as an Associate Member in the Directory; • preferred advertising placement in our monthly newsletter and Annual Directory; • attendance at monthly meetings at the member rate for advance registration; and • participation in all chapter activities.

An associate membership is \$60.

The completed form—a copy is inserted in this issue of CURRENT—should be forwarded with a check to the D/FW Chapter office at 10875 Plano Road, Suite 115; Dallas, TX 75238.

Upon receipt of the form with check and membership verification, a New Member packet containing the current newsletter and Annual Directory will be forwarded to the new Associate Member.

Additional copies of the associate membership form are available at the information desk at each monthly meeting.

Recent Renewals

D/FW Chapter Members Appreciated for Ongoing Involvement and Support

Holly Adams JCPenney Company, Inc.

> Bill Antonisse Carol Marks Music

Melanie Arguello Fort Worth CVB

Judy R. Benaroche, CMP Sunbelt Motivation & Travel, Inc.

> Kaye Burkhardt Dallas Fan Fares, Inc.

> > R. Edward Cobb Attractions, Inc.

Marty Dahlgren Boy Scouts of America Don DeFeo Medallion Hotels, Inc.

Barbara Derkson, CMP American Electronics Association

Amy Dugan
Garrett Creek Executive Conf. Center

Phyllis Firebaugh, CMP Krisam Group

Kathy Fisher
Affiliated Computer Services, Inc.

Richard Gilliland Albuquerque CVB

Dick Glockner The Dallas Grand Hotel Kimm E. Guerriero Kimm Guerriero Meeting Specialisties

> Robert B. Harvin American Airlines

Les Hudson Sales Specialities, Inc.

Lisa L. Kellum DFW Hospital Council

Diana L. Kolanowski Homestead Village

Lori Mauser Irving Convention & Visitors Bureau

> Codi Missimo Doubletree Lincoln Center

O.D. O'Donnell Nightlife Talent & Management Agency

Claudia Potter Doubletree Hotel Lincoln Centre

> Betty Presnall DFW Town Cars

Gregory Pynes Town of Addison/Addison Conference & Theatre Center

> Sherry Richardson Taco Bell

Janis Shaffer Dallas Chapter of CPA's

Stephanie Staubach Personalities International

James Timm ITT Sheraton Worldwide Sales

President's Message · Presidential Thank Yous

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them to take advantage of chapter educational programs, the Annual Convention and the Professional Education Conference.

When the Education 2000 Task Force took a hard look at monthly programs, educational sessions andnetworking opportunities, a new concept for member growth and involvement was developed. The revolutionary "pod" plan -look for more information soon—represents a giant step towards educational excellence and personal growth for our members with convenience as the key.

Vice President/Programs Cathy Mason (BTI Americas/USTravel Incentives) and her energetic committee did an exceptional job providing monthly programs that were educational, enlightening, ingenious and a lot of fun. Always looking for new ways to provide innovative insights into our industry, this committed team met the challenge and provided a level of programming excellence this chapter has come to expect.

One of the biggest challenges our chapter faced this year was growing its membership during a time when companies are downsizing. It was an uphill battle, but Vice President/Membership Sherri Cook, CMP (Sherri Cook & Associates) and her hard-working committee members gave us a reason to try. The "Membership is Golden" recruitment campaign, coupled with renewal and retention efforts, helped increase our membership to 593. More members than ever experienced the Orientation Program, and the Phone Tree continues its efforts to keep members abreast of monthly programs.

Vice President/Administration Michelle Carter (Southfork Ranch) worked hard to ensure that chapter business ran smoothly from the board, to the chapter secretary, to the membership. Her efforts toward production of the new Chapter directory will give us one of the most complete, concise and correct directories ever. Thanks also, Michelle, for meeting the challenge of providing excellent minutes of our board meetings.

With the assistance of Chapter Secretary Sandi Ersparmer, Michelle provided a smooth registration process at monthly meetings. Our thanks to Sandi and other chapter office staff members for handling the myriad of requests received on a daily basis in a quick, efficient and friendly manner. Their efforts, while not always recognized or applauded, are important to all of us.

Vice President/Public RelationsMary Lynn Novelli (Sterling Hotels & Resorts) set the tone and encouraged her committees to excel in Public Relations. "The Kids Charity Ball" raised more than \$55,000 to support our charities. Our Chapter's involvement in the travel and tourism industry's "Legislative Action Day" in Washington, D.C. was just the beginning of a determined effort to increase government's awareness of the impact our industry has on global economy.

A special thank you to P.R. team members and newsletter teammates Gracie Hatfield Hilton (The Write Stuff) and Mark Lazarow (Mark Lazarow Photography). Gracie, our newsletter editoralways pushing deadlines—sets about the challenging task of producing an awardwinning publication. (The D/FW Chapter was recently recognized for outstanding achievement in newsletter content and design.) I'll never know how Mark-our faithful chapter photographer-manages to make us all look so good so often-but I hope he keeps it up! Mark, the big picture just wouldn't be the same without you!

Vice President/Finance Carolyn Carey, CMP (SEI Incentives) spent the last two years laying the groundwork for a "fiscally-fit" D/FW Chapter. Thanks to her efforts, we're in the enviable position of being financially sound with excellent procedures in place to continue that trend. Under her guidance, aided by Jeff Means (SEI Incentives), our Job Bank continues to assist Chapter members who are looking for new opportunities.

Immediate Past President Lesley Mever, CMP (Sunbelt Motivation & Travel, Inc.) looks forward to "board retirement" (probably the reason she's been smiling so much lately!). Serving this year as Chapter liaison to Love For Kids, D/FW Council of Past Presidents Chair

and Nominations Committee Chair, Lesley's been a busy gal. Not one to slack off too quickly, Lesley has committed to serving as Transportation Committee Chair for next December's MPI PEC in Dallas.

President-Elect Phyllis Firebaugh, CMP (Krisam Group) has been proactive this year both on the board and in chapter activities. She and her committee led the effort to raise more than \$6,400 for the MPI Foundation through a most successful fundraiser. As evidenced by her participation this year, I've no doubt that we can look forward to even greater things in the coming year as Phyllis assumes the presidency.

My thanks also to our outstanding Board of Directors-Jim Follett (Inter-Continental and Forum Hotels), M.T. Gnadt (Independent), Steve Kemble (Steve Kemble Event Design), Jeff Means (SEI Incentives), Greg Pynes (Town of Addison), Jan Pollard (Omni Hotels National Sales), Linda Sergeant (Bill Reed Decorations) and Dorrit Turner (Yellow Rose Touring & Special Events).

Active on the board and in various committees, these dedicated members have given much of their time and talent during this year to help our chapter reach its goals. Their spirit has been contagious and I thank all of them for their total support and commitment.

To many other dedicated members who served in leading positions this year, congratulations on jobs well done. Thanks to: Bobby Bulger (Bobby Bulger Travel Concepts) Gemelli Committee; Alan Powdermaker (Circle R Ranch), MPI International marketing liaison; Gail Lemaire (The Adolphus Hotel), Conference Committee; Linda Sergeant (Bill Reed Decorations), SIG liaison; Suzann J. Oliver (Society of Diagnostic Medical Sonographers), Awards Committee; and Greg Pynes (Town of Addison), Government Affairs liaison.

This chapter is "one of a kind." Whether or not we continue to win the distinguished "Chapter of the Year" award, in our hearts we know the truth—the D/FW Chapter is the chapter because we have the most dedicated, hard working, com-

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President's Message continued from page 16

mitted members found anywhere. You are what makes this chapter a success.

Last July, when I selected the theme "The MPI Challenge," I knew we'd do our best to take advantage of every opportunity and meet every challenge and you've surpassed all my expectations. So, as we end another exciting year, I thank each and every one of you for joining me in accepting the MPI Challenge. I'm so proud to have served as your president. It's been an honor and an experience I'll never forget!

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Membership Benefits

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Publications

- Meeting Manager (I)
- D/FW Chapter Newsletter—CURRENT(C)
- MPI Express (I)
- International Directory (I)
- Local Chapter Directory (C)

✓ Continuing Education

- Annual Meetings: PEC, Annual Conference, and Institutes I & II (I)
- CMP Courses: University and Informal Study Courses (C)
- "How To" Breakfasts (C)
- Brown Bag Lunches (C)
- Richland College Courses (C)
- "Walk A Mile In My Shoes" Hands-On-Training (C)
- Monthly Meetings
- Special Interest Groups (C)
- Executive Workshops (C)

✓ Networking

- Monthly Meetings (C)
- Committee Involvement (C)
- Gemelli Chapter (C)
- MPINet (I)
- Buddy Program (C)
- Information Exchange (I&C)
- Diverse Marketing (I&C)
- Industry Trends (I&C)
- Business Opportunities (I&C)
- Business Relationships (I&C)
- Peer Interaction (I&C)

✓ Career Assistance

- Job Bank (C)
- Scholarship Opportunities (C)
- Unemployed Meeting Assistance (C)

✓ Marketing Your Product/Service

- Mailing Labels for Purchase (I&C)
- Advertising in Publications (I&C)

✓ Professional Growth

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- Monthly Meetings (C)
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- Discounts on Credit Cards, Car Rentals, Insurance, Hotel & Shipping (I)
- PGA—Professional Growth Awards (C)
- Committee Involvement (I&C)

✓ Research Information

- Governmental Affairs (I&C)
- Resource Center (I)
- MPINet (I)
- MPI Foundation (1)
- Government Liaison—Legislative Action (I&C)

Benefit Keys

(I) MPI International

(C) DFW MPI Chapter

Love for Kids Provides Love for 'Seniors,' too

D/FW Chapter Volunteers Bring Cheer to 1000+ 'Seniors' at 15th Annual Spring Fling



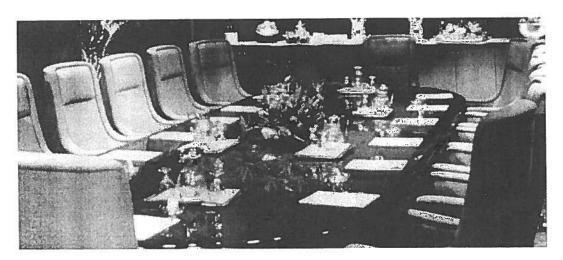
LEFT: D/FW Chapter member Alan Powdermaker (Circle R Ranch) pauses to pose with the Sunflower Girls from Garland Senior Center. The Sunflower Girls were among more than 1000 "seniors" present for the 15th Annual "Love for Kids" Spring Fling. Trinity Hall at Loews Anatole Hotel was converted into a spring bouquet of color and balloons by generous volunteers contributing time and goods to ensure our local seniors receive their fair share of "love" and fun.





ABOVE: Lesley Meyer, CMP (Sunbelt Motivation & Travel, Inc.), the D/FW Chapter liaison for "Love for Kids," recruited a half-dozen volunteers to help with Spring Fling. Pictured are Alan Powdermaker (Circle R Ranch), who, along with Bill Barrett, founded the LFK organization in 1975; O.D. O'Donnell (Nightlife Talent & Management); Charles Mentesana of "The Brisket;" Suzie Carr, CMP (SBC Annuity Board); Sandra Moten (Mobil Oil); Sherri Cook, CMP (Sherri Cook & Associates); and Elizabeth Chandler (Meadows Foundation). All LFK activities are performed by volunteers. Contributions benefit disadvantaged children, medically fragile children, and senior citizens.

LEFT: Lucille Raynor from Martin Luther King Center won the Hat Contest with a creation she decorated with her mother's jewelry. Other activities included a barbecue lunch, a floor show by the Dallas Tap Dazzlers dance troupe, and dancing to the sounds of the Dallas City Limits Band.



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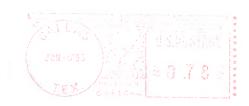
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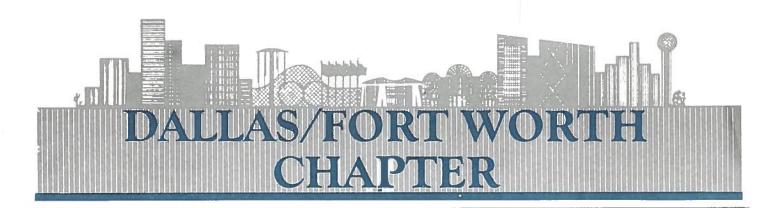
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