MEETING PROFESSIONALS INTERNATIONAL®

Committed to Educational Leadership

CURREN

Meeting Professionals International

February 1998

Dallas/Fort Worth Chapter

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Produced by Meeting Professionals International

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In this issue President's Message 3 Star of the Month 4 February Meeting Details 5 **Education News** 6 Last Month's Meeting 8 MPI D/FW 'Voices' Program 11 'Grapevine' News 12 Opinion, Please! 14

Kenneth Wilkins Cited MPI D/FW Honors Dallas Police Force, Focuses on Government Affairs



MPI D/FW Honors Dallas Police

Colleen Rickenbacher, CMP (Dallas CVB); Senior Corporal Kenneth W. Wilkins, Greg Elam (Dallas CVB), Dallas Police Chief Ben R. Click; and Gregory Pynes (Hand & Associates)

MPI D/FW lauded the accomplishments of the Dallas Police Department at the January chapter meeting at the Wyndham Anatole Hotel.

Dallas Police Chief Ben R. Click and members of the Dallas Community Police Awards Committee honored "Officer of the Month" Senior Corporal Kenneth W. Wilkins.

A 15-year veteran of the DPD. Wilkins—who has not missed a single day of work for the past 15 years, is assigned to the Motorcycle Unit of the Traffic Section and has received 55 commendations during his service as a police officer.

The recognition was part of a program

focusing on the importance of participation in Government Affairs.

MPI D/FW Received 'Honorable Mention' in Chapter of the Year Competition at PEC North America '98!

This honor, denoting "overall chapter excellence," is based on achievements during the 1996-97 chapter year.

CURRENT MPI

MEETING PROFESSIONALS INTERNATIONAL®

Committed to Educational Leadership

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MISSION STATEMENT

Meeting Professionals International is the pivotal force in positioning meetings as a primary communication vehicle and a critical component of an organization's success. Meeting Professionals International leads the meetings industry by serving the diverse needs of all people with a direct interest in the outcome of meetings, educating and preparing members for both their changing roles and validating relevant knowledge and skills, as well as demonstrating a commitment to excellence in meetings.

The CURRENT is published 12 times yearly for the D/FW Chapter of Meeting Professionals International, the industry's leading educational and networking resource in meetings management. Statements of fact and opinion are the responsibility of individual writers and do not imply collective opinion of the officers or members of MPI. The CURRENT and MPI D/FW Board of Directors are not responsible for the content of advertisements. Any complaints concerning an ad should be directed to the advertiser.

Upcoming Chapter Meetings

February 26, Thursday Monthly Chapter Meeting Plano Centre "Ethics" 11:30 a.m.

March 26, Thursday Monthly Chapter Meeting Hotel Crescent Court "The Mentor Program" 11:30 a.m. April 23, Thursday
Monthly Chapter Meeting
Fort Worth: Bass Performing Arts Hall,
Worthington Hotel & Stockyards Station
"Innovative Networking"
6:30 p.m.

May 28, Thursday
Monthly Chapter Meeting



CURRENT Deadlines

ISSUE

DEADLINE

March inserts due March 11 Feb. 20, Friday

April

March 20, Friday

inserts due April 8

MPI

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MPI International Headquarters

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MPI D/FW Mailing List and Labels For Sale



Do you want to...

- •Promote your business or service?
- •Market specifically to planners? or suppliers?

The MPI D/FW mailing list, which consists of approximately 800 meetings professionals, can be purchased in ready-to-mail label format. The list, which is updated monthly, is sorted alphabetically, or by planner or supplier categories.

The cost is \$150 for MPI D/FW members; \$250 for members of other MPI Chapters; and \$300 for non-members.

To order, contact MPI D/FW Chapter Secretary Joe Kolb, 972-233-9107 x203.

(Note: it is against copyright laws to reproduce the MPI Directory in any format.)

President's Message 525,600 Minutes a Year... but only 1.4 Hours a Day of 'Disposable' Time—Make the Most of It!

I appreciate the responses to my January message about making time for involvement. Several members wrote with thoughts about time and how precious it can be.

Here are more thoughts about how to get the most from *Involvement through* Service.

MPI D/FW Chapter member Peter Chantilis, an attorney, reminded me of a song



Gregory Pynes
Hand & Associates
Communications
D/FW Chapter President

from the hit Broadway musical "Rent" —a song reminding us that there are 525,600 minutes in a year. Chantilis did a little math and determined that, based on all we must do on a day-to-day basis (mandatory time), we have 1.4 hours a day of disposable time to do as we please.

Interesting If you are a member of MPI, you know where that goes.

Angel Tassone (Wyndham LAX) and I reminded each other of those nightmares we both had in college of having signed up for a class and then forgetting to go!

Recall those nightmares or those sleepless nights when your mind is in overdrive—haunting you about all the stuff you've got to do—including making up for lost sleep. You're so

overloaded that when visiting with clients, loved ones, etc. you cannot concentrate because your mind is reminding you of all you have to do. Who is in control?

A lesson I learned some years back while participating in a personal growth work shop is that we often miss so much in life because we do not live in the moment. We fail to fully experience each situation, to get know someone because we allow our mind to control our experiences by focusing on what we need to do or say next.

Realizing that I have 525,600 minutes a year to work with, I constantly try to live in the moment... to enjoy the conversation, to feel as well as analyze. To obtain the most out of my involvement through serving MPI D/FW, I have to live in the moment at each chapter meeting so as not risk the chance to learn something, create a new friendship, or miss important details.

I do not always succeed, still having those nightmares about signing up for something only to forget, looking at people but not hearing what they say but I make a conscious effort and commitment to enjoy my involvement moment to moment. Try it!

Planner, Supplier of the Year

Take Time to Nominate Worthy Recipients

Which members of the MPI D/FW chapter do you feel have made significant contributions to the chapter?

So many energetic members of the MPI D/FW Chapter pour "heart and soul" into this award-winning chapter.

Show gratitude to those chapter members who make possible the many outstanding networking and education opportunities available. Let them know that their efforts are appreciated.

Look for "Nominations for Chapter Awards" in March. Take just a moment and nominate outstanding individuals for Supplier of the Year, Planner of the Year and Rising Star.

This nomination may be the largest applause and "thank you" they will receive.

—Cindy Watters (I.M.A.G.E.)

MPI

MEETING PROFESSIONALS INTERNATIONAL®

Committed to Educational Leadership

Meeting Professionals International is the world's largest association of meetings professionals with more than 14,500 members in 51 countries and 58 chapters and three clubs. MPI serves as the pivotal force in positioning meetings as a primary communication vehicle and a critical component of an organization's success. MPI leads the meeting industry by serving the diverse needs of members and nonmembers alike through its commitment to quality education, continuous improvement and excellence in meetings while upholding high ethical standards.

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972.241.5444





"Star of the Month" is a recognition program honoring chapter members for involvement in committees and special programs. All Stars of the Month are eligible for a special drawing for two educational scholarship awards to attend the MPI International Conference or other MPI educational opportunities.

photo not available

Bill GilchristDFW Lakes Hilton
Executive
Conference Center

Bill Gilchrist (DFW Lakes Hilton Executive Conference Center), a member of MPI for 13 years, has always been dedicated and generous with his time. He has been involved in the Walk-A-While program, hosted the 1st Annual TEC Conference, is hosting the May 1998 MPI Leadership Conference and is heavily involved in the Education and Marketing Committees. Bill also heads up the Chapter Relations Committee for MPI International. It is no wonder that Bill was voted Supplier of the Year for the New Jersey Chapter in 1992-1993 and again in 1993-1994.







To nominate a Star of the Month, fax Marcy Roitman (Grapevine CVB), 817-488-1048

TMKCB Date Changed to May 9

By Cheryl Beasley SABRE Travel Info. Network Chair, 1998 TMKCB

Because of rain delays in the construction of the new Trinity Hall multipurpose room at the Wyndham Anatole Hotel, the MPI Kids Charity Ball has been rescheduled for May 9 in the Chantilly Ballroom at the Wyndham Anatole Hotel.

The ball, an annual fundraiser produced by Meeting Professionals International, Dallas/Fort Worth Chapter, will benefit Bryan's House, Genesis Women's Shelter, A Weekend to Wipe Out Cancer, Love for Kids, Our Friend's Place, and The Richland College Scholarship Fund.

The "Opportunity" Committee reminds you to purchase "opportunity"

tickets for a Hilton Hotels & Resorts Hawaiian Island Getaway drawing.

This trip for two includes round-trip coach tickets from DFW International Airport on Delta Air Lines; three tropical nights on Oahu at the Hilton Hawaiian Village on Waikiki Beach; three nights of paradise on the Big Island at the Hilton Waikoloa Village, including a round of golf; and air transfer between Oahu and the Big Island provided by Hilton National Sales.

For more information, contact Steven Foster (Circle R Ranch), 817-430-1561.

There is still room for you to be involved in TMKCB committees. Contact Cheryl Beasley by fax, 817-963-1622 or phone, 817-963-2025 if you want to participate.

D/FW Meetings & Hospitality Industry

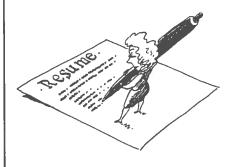
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To volunteer for the Job Bank Committee, call Patti O'Neil (Conference Planning, Inc.) 972-608-0444 fax 972-608-0533

February Meeting Highlights

American Airlines Sponsors Session on Ethics

By Wendy Foster Circle R Ranch

Ethics. It's a small word of gigantic significance, especially in the meetings industry which has more than its share of temptations and abuse.

What does it really mean to "Do the Right Thing" when it comes to professional and personal conduct?

Find out what is "Professionally Incorrect" at the MPI D/FW chapter meeting, February 26 at the Plano Centre.

The luncheon, sponsored by American Airlines, features William Brown, Ph.D, a clinical psychologist and president of The Ethics Institute in Washington, D.C.

Brown is the author of "The Right Thing: ethics inaction/ethics in action" (rev. 1995). He and his spouse, Nett, frequently speak to and consult with corporations and associations on ethical issues.

Ethics is of vital importance to any association concerned with its reputation, and the Convention Liaison Council (CLC) requires all member organizations (including MPI) to maintain a code of conduct upholding a standard of professionalism.

In 1996, MPI President Kitty Ratcliffe formed the Professional Conduct Task Force, which examined and revised the MPI Principles of Professionalism.

MPI D/FW chapter member Sandi Galloway, Tourism Promotion Officer for the Canadian Tourism Commission, served on the Professional Conduct Task Force, and will unveil the MPI D/FW Ethics Wall, which chapter members will be encouraged to sign.

She also will discuss the MPI Principles of Professionalism and how to resolve ethical disputes within MPI.

A special feature of the "Professionally Incorrect" meeting will be the IRIS Interactive Audience Response System.

MPI

MEETING PROFESSIONALS INTERNATIONAL®

Committed to Educational Leadership

February MPI D/FW Chapter Meeting

"Ethics: Professionally Incorrect"

—Featuring Author & Lecturer Dr. William Brown, Ph.D— Sponsored by American Airlines

Thursday, February 26

The Plano Centre
2000 East Spring Creek Parkway
(972) 422-0296

11:00 a.m. Chapter Orientation—Hillhaven 11:30 a.m. Registration & Reception—Main Hallway & Windhaven 12:00 p.m. Lunch and Program—Collinwood II and III

Free Parking in East and West Lots

R.S.V.P. to Joe
by noon, Tuesday, Feb. 24
•FAX 972-490-4219 (see fax insert)
FAX confirmation preferred!
•phone 972-233-9107 x1-MPI (674)
•joe@dondillon.com

Advance Registration \$24 Late Registration \$32 Guest Registration \$30

Using IRIS handsets, chapter members will respond to ethical situations and questions.

The results will be instantly tabulated and displayed, which will allow meeting attendees to immediately gauge their position on ethical circumstances.

February committee members are Wendy Foster (Circle R Ranch), Esther Wigley, CAS (Appointments Professional Advertising) and Sandi Galloway (Canadian Tourism Commission).

Hosts from the Plano Centre are Event Coordinator Cindy Boswell; Food Sales & Service Manager Robert Fuller; Audio Visual Technician Collin Kennedy, CTS; and Lillian McLaury, sales manager for the Plano Convention & Visitors Bureau.

February Host Facility Plano Centre

Situated just off I-75 (Central Expressway) at the Spring Creek Exit in Plano, Plano Centre has more than 86,400 square feet of luxurious, spacious meeting and function space.

The facility has a 21,600 square-foot column-free, fully carpeted, exhibit hall which will accommodate 120 10' x10' exhibit booths or seat 2,700 for general assembly.

Other features include more than 750 free parking spaces; full service on-site catering; state-of-the-art audio visual equipment; a full service customer business center; a versatile garden terrace courtyard; prompt friendly professional service staff.

Plan to visit the Plano CVB booth for further information on Plano Centre as well as Plano hotels.

EDUCATION NEWS

Educational Opportunities at a glance



February 18 PO⁴Ds 5 & 8 12 noon-1 p.m.

February 18 PO⁴Ds 1 & 4 12 noon-1 p.m.

February 28 CMP Information Session 9:00-10:30 a.m. Brenda Miller, CMP 972-247-7223

February 28 Completing the CMP Application 11:00 a.m.-2:30 p.m. Brenda Miller, CMP (972) 247-7223

March 16

CMP Study Group Begins Mondays, 6:00-8:00 p.m. Brenda Miller, CMP (972) 247-7223

March 18 PO4Ds 6 & 7 "American Disabilities Requirements" 12 noon-1 p.m.

> March 18 PO⁴Ds 2 & 3 "Security Issues" 12 noon-1 p.m.

March 23 CMP Application Due Brenda Miller, CMP (972) 247-7223

March 23 CMP Study Group Mondays, 6:00-8:00 p.m. Brenda Miller, CMP (972) 247-7223

March 20 CMP Study Group Mondays, 6:00-8:00 p.m. Brenda Miller, CMP (972) 247-7223

For more information about any of these educational opportunities call Marti Fox, CTC (BTI Americas)

Smart Card Means More Education Bang for the Buck! Sign on Now to GET SMART in 1998

The MPI Dallas/Fort Worth Chapter announces a new way to GET SMART.

Purchasers of the GET SMART card receive a full six months of chapter educational programs for only \$75. The total retail value for all of these programs exceeds \$750.

The GET SMART card covers PO4D meetings, Walk-A-While in My Shoes sessions, Super Sessions, Mentor Receptions, Technology Institute, CMP Study Group and CMP University.

to all MPI Dallas/Fort Worth members and is valid for any/all

chapter educational programs (listed above) January-June 1998.

SMART CARD holders can apply for a PGA Scholarship; those accepted will be reimbursed for the \$75 in July - which means a free SMART CARD!

The rules are simple. You must RSVP for the specific MPI Dallas/Fort Worth Chapter seminar or progam. The cards are non-transferable/non-refundable. The SMART CARD does not apply to the MPI



The SMART CARD is open V.P. Education Peg Wolschon (Kerrville Bus Co./Coach USA) and V.P. Membership Delinda Dudley (Malibu Chapter members and student Speed Zone) present GET SMART details.

Dallas/Fort Worth Chapter monthly meet-

To be eligible for a PGA scholarship reimbursement, you must attend \$75 worth of chapter educational programs. No partial refunds will be reimbursed.

There is no limit to the number of educational programs SMART CARD holders can attend. Upon paid registration, a laminated SMART CARD—your Educational Pass to Learning—will be mailed to you.

 Butch Cassidy & the Sundance Kid Watson & Holmes Lucy & Desi

What do these people have in common? Find out in March!

MPI D/FW Chapter Meeting 'Connections a Meeting of The Minds'

> March 26, 11:30 a.m. Hotel Crescent Court

MPI D/FW Chapter



The Hands-on Technology Institute is a series of all-day (Saturday) intensive courses geared toward the meeting professional.

Spring Session Details TBA Soon!

EDUCATION NEWS

Walk-A-While in My Shoes ...

Feb. 10 5:30-7:00 p.m. Fun Factory Decorations and Special Events



Join Linda Thornton for a look behind the scenes at Fun Factory. The company name is a clue as to what this meeting is about!

for more information:Denise Howieson (IGNITION! Creative Group) 214-819-3150

Texas Education Conference

November 7-8, 1998 Saint Luis Hotel • Galveston

> MPI Hill Country MPI Houston Area MPI D/FW

Points for Your PO⁴D

Solutions to last month's "puzzle."

Joel Hueske played piano for a dancer in the main showroom at The Las Vegas Hilton.

Bruce Wolpert ran a marathon.

Bill Matyastik jumped out of an airplane.

Debbie Rubin's role model is Pee Wee Herman.

Toni Bonnette-Verdi rode cross-country on a Harley Davidson motorcycle.

PO⁴Ds Announce Feb. 18 Meetings

PO⁴Ds 1 & 4 Team-up on Teamwork

No MPI member is an island. We all need the cooperation of others in order to be successful.

Join PO⁴Ds 1 & 4 from 12:00 noon-1:00 p.m. February 18 at the DFW Marriott for the program "Teamwork Works."

Speaker and trainer Bill Matyastik will share his "Four Ingredients to Effective Teamwork." Through a combination of lecture and participative exercises, he will demonstrate how, with the cooperation of others, we can do the impossible.

According to Matyastik, an effective team is like a well-oiled machine; under increased pressure, it just gets more productive.

There is a \$10 fee; lunch is included.

Call Nikki Jorski (PO⁴D 1), 972/385-9091 or Sherry Richardson (PO⁴D 4) at 972/258-2234, to make a reservation. Noshows will be billed.

PO⁴Ds 9 & 10 Tune-in on Audio Visuals

PO⁴Ds 9 & 10 will get together February 18, 11:30 a.m.-12:30 p.m. at the Worthington Hotel in Fort Worth to hear about the latest in A-V technology.

If you are a meeting planner who wants to know how to create a high-tech meeting—or if you are a Supplier who accommodates high-tech meetings, you will not want to miss this program!

Caribiner, a world-class communications company, will bring up-to-date information on this ever-changing industry.

Learn about the latest in robotic lighting, high definition video, high end audio and video conferencing, and more. Some of this equipment will be available for demonstration.

There is a \$10 fee. Call Joel Hueske (PO⁴D 9), 817/656-2046 or Debbie Rubin (PO⁴D 10), 817/882-1667 to make a reservation. No-shows will be billed.



Opportunity for Development

Make yours the 'Top PO⁴D of the Year'

Attending a PO⁴D meeting provides •outstanding education, • networking and •a point for your PO⁴D.

Both you and your PO⁴D will benefit when you attend MPI D/FW Monthly Meetings and PO⁴D Programs.

Points are tracked each month in the CURRENT.

The Top PO⁴D of the Year (Sept. through June '98) will be recognized with a grand prize to be announced at a later date.

The standings are as follows:

PO⁴D #1 Lewisville/Coppell/Carrolltor Addison/Flower Mound	<i>Points</i> √ 106
#2 Richardson/Plano	101
#3 Galleria	61
#4 Irving/Las Colinas	108
#5 Downtown & SE Dallas	128
#6 Inside LBJ (NW)	79
#7 LBJ (N & NE)	86
#8 Stemmons Frwy & SW Dallas (Duncanville/Desoto/Cedar Hill)	105
#9 Mid-Cities (Arlington/H.E.B./Grapevine/Sou	133 thlake)
#10 Fort Worth	59

January Meeting Highlights

MPI D/FW Honors Dallas Police Force; Focuses on Government Affairs & Industry Advocacy



On hand to see **Senior Corporal Kenneth W. Wilkins** (center) honored as Officer of the Month was his mom (right). At left is Dallas **Police Chief Ben R. Click**. See more about the honor on page one.



RIGHT:John J. Cychol, III (Irving CVB) and Sela McCleskey (Wyndham Anatole Hotel)



Once again Fort Worth and Arlington area MPI D/FW Chapter members and guests enjoyed complimentary transportation to the monthly chapter meeting. **Melanie Arguello** (Fort Worth CVB), front, right; enlisted the generosity of **Patti Stern** (Five Star Limousines), front, left; to provide transportation to the January meeting at the Wyndham Anatole Hotel. Expecting a bus, those who took advantage of this service, were pleasantly surprised by limousine transportation.



tor of meetings, conventions & business affairs for the Texas Independent Producers & Royalty Owners Association—and a member of MPI International's Government Affairs Committee— presented issues to be addressed at this year's Meetings Industry Legislative Action Day. A past president of the MPI Hill Country Chapter, Bloodworth has been actively involved in industry advocacy projects and knows how to remove the "intimidation factor" when contacting legislators and speaking out on issues of importance to the meetings industry.

Photos by VISTA



Marie Escarfullery (Fiesta Americana Hotels) and Teresa G. Sevilla (AeroMexico) were on hand to present a terrific doorprize: a Mexican vacation....



Wendy S. Foster (Circle R Ranch); Tamika Jones (The University of Texas at Dallas); and Elizabeth Gayle Soules (The University of Texas at Dallas)

Photos by VISTA



Holly Adams (JC Penney Company, Inc.); Jonathan Garner (A + Student Staffing, Inc.); and Shawn T. Buttelmann (JC Penney Company, Inc.)



January committee members were Wendy Ezernack (Wyndham Anatole); VP of Programs Steven G. Foster, (Circle R Ranch); Betty Garrett, CMP (Garrett Speakers International), and LeeAnn Harle (Renaissance Meetings & Incentives). Not present: Heather O'Donnell (Southfork Ranch Event & Conference Center).

Hall of Fame

Please salute the following companies and individuals for their contributions to the January meeting at the Wyndham Anatole

Featured Speaker
SANDRA BLOODWORTH
(MPI International Government Affairs Committee)
Texas Independent Producers
and Royalty Owners Association

Program Participants
MPI D/FW Government Affairs Committee Chair
STEVEN G. FOSTER
Circle R Ranch

MPI D/FW Government Affairs Committee Liaison LEEANN HARLE Renaissance Meetings & Incentives

Facility, Reception, Luncheon, Centerpieces & Overnight Accommodation for VIP WYNDHAM ANATOLE HOTEL

> MARC MESSINA General Manager

KRISTY SARTORIUS Director of Sales

MICHELLE ZURLO Associate Director of Catering

AV Services and Video Production ROB KEATING Intelecon Show Services

January Program Committee
STEVEN G. FOSTER
(MPI D/FW Chapter
Government Affairs Committee Chair)
Circle R Ranch

BETTY GARRETT, CMP Garrett Speakers International

LEEANN HARLE (MPI D/FW Chapter Government Affairs Liaison) Renaissance Meetings & Incentives

> WENDY EZERNACK Wyndham Anatole Hotel

HEATHER O'DONNELL Southfork Ranch Event & Conference Center

Plan Now to Participate! The Meeting Industry's Legislative Action Day (MILAD) March 5 • Washington, DC

for more information call LeeAnn Harle (Renaissance Meetings & Incentives), 214-871-1191

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- > Economic Espionage Attempts?
- > Executive/VIP Protection?
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- > Theft Prevention & Apprehension?
- > Natural Disasters?
- > The Hiring of Security Guards?
- > The overall safety of your guests?

If you have answered NO to any of the above points, call us, we have solutions!

ERASE Enterprises provides safety and security consultation, planning, and site services for the meetings and events industry. We specialize in high-risk exposures including the protection of dignitaries, corporate executives, celebrities, and proprietary information. Our Special Protective Services division can assist you with training for your staff, "event specific" security and emergency management plans, and international on site services.

From a simple review of your existing plans and procedures to actual on site support for the meeting planner, **ERASE** Enterprises will provide you with premier safety and security services.

Call us today to discuss your safety and security concerns.



ERASE Enterprises is a MPI member organization

'Voices' Program Provides Speaking, Writing Opportunities for MPI D/FW Membership

By Dana Nickerson, CMP Square One Productions Chair, Community Awareness

MPI D/FW Voices, a project of the Community Awareness Committee (CAC), will provide opportunities for MPI D/FW Chapter members to promote themselves with speaking or writing opportunities to the business community while promoting MPI and creating an awareness of the meetings industry.

A list of speakers and contributing writers will be made available to various community organizations, church groups, social organizations and other professional organizations in the D/FW area

"Promote yourself and/or your company while promoting the MPI D/FW Chapter, and the need to be part of such professional organizations as MPI," said CAC Chair Dana Nickerson, CMP (Square One Productions).

Committee members include Betty Garrett, CMP (Garrett Speakers International), Phyllis Firebaugh, CMP (SEI Incentives) and Colleen Rickenbacker, CMP (Dallas CVB).

"MPI D/FW Chapter will gain in many ways. We can offer a great benefit to our members, promote our association and the industry as a whole," Nickerson said.

"We need speakers in all areas of the industry—music licensing, Americans with Disabilities Act, food and beverage options, registration procedures, liquor liabilities, entertainment options, and many, many more," said Garrett. "Professionals in all aspects of our industry are needed."

"This is a great program for members who need to develop speaking and/or writing opportunities to earn additional points for the CMP process," said Firebaugh.

"It's a great opportunity for planners and suppliers alike," said Richenbacker.

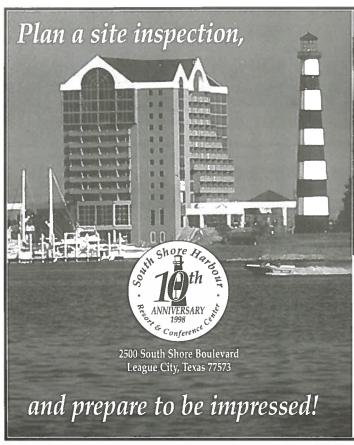
MPI D/FW Chapter members are invited to participate by filling out the form included in this newsletter. A committee will review the submissions and an "official speakers/writers bureau" will be selected.

To be part of this project, to get involved or to learn more, contact Community Awareness Chair, Dana Nickerson, CMP (Square One Productions), 214-343-8067.

Meeting Planning TIP Have a sheet handy with the specifications

Have a sheet handy with the specifications of all your meetings. It's easier to fax that to a hotel sales person than sitting on the phone explaining what kind of meetings you plan.

-submitted by Melissa Parks, CMP (HD Vest Financial Services, Inc.)





Shore Harbour Resort & Conference Center is perfectly located between Houston and Galveston, on Clear Lake across from NASA/LBJ Space Center. If you haven't been here before, you'll soon see why the resort has become one of the Lone Star State's most popular meeting sites.

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(281) 334-1000

www.sshr.com e-mail: SSHRSales@ghg.net
Managed by Gal-Tex Hotel Corporation.



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February 1998



M.T. Hickman Richland College 'Grapevine' Columnist

Heard it through the Grapevine!



Mitchell Cathey Old San Francisco Steak House 'Grapevine' Columnist

After ten years of serving on the board and 14 years of singing, **Bruce Jaster**, president of *Jaster Companies*, has retired from The Turtle Creek Chorale. In honor of his retirement, the Chorale named Bruce a life member. He is one of five members to receive this honor.



Deronda Jones, CMP, is leaving the Automobile Oil Change Association and the meetings industry to become a manufacturer's sales representative for a chemical company based in Chicago.

Steve Kemble, Kemble Event Design, and Linda Thornton, Fun Factory Decorations & Special Events won "Best Decoration under \$10,000," awarded by The Special Events Magazine.

Mona Kestler has accepted the position of account executive, Sunbelt Motivation & Travel Inc.



Ann Marie Taylor, formerly with MPI International, has accepted the position of meeting planner for *Dr Pepper*.



Brenda Miller, CMP is the new director of sales at *Malibu Speed Zone*.

Cindy Watters of I.M.A.G.E. was just named by "Convention South" magazine as one of the Top 98 Planners around the United States. Candidates were submitted from various hotels, resorts, and convention bureaus and had to complete a lengthy interview process.



Penelope Logan has accepted the position of marketing manager primary prevention team for the American Heart Association. She was formerly with North Texas Womens Business Council.

Marcy E. Roitman, Grapevine CVB, was the first person to call with the answer to the first "What's my Line Under The Grape Leaf?" She correctly identified Bill Matyastik.



Keep up with personal news about fellow MPI chapter members—job changes, promotions, awards or special recognitions, weddings, or births—through "Heard it through the Grapevine."

Please contact M.T. Hickman (Richland College) or Mitchell Cathey (Old San Francisco Steak House) about items of interest for this column.

Hickman can be reached at 972-238-6097; fax 972-238-6333, or mthickman@dcccd.edu Cathey can be reached at 214-357-0484; fax 214-357-6592.

Please submit photo ("head shot") with your news item.



New Member Happy Hour

Dick's Last Resort

March 5 5:30-7:30 p.m.

*Questions? Call Lynn Lewis (Ernst & Young), 214-665-5785.

What's My Line under the Grape Leaf?

Who was that person in the bear outfit at the Love For Kids Day at Circle R. Ranch? (Sorry if you went to Love For Kids you cannot play this month.) A member of MPI for two years, he/she moved to Dallas from Denver in 1995. In the past he/she has brought music and sound to MPI D/FW during the monthly meetings. If you are current on your reading, you will find this person quoted in the 1997 Business Meeting Planner Guide of the Dallas Business Journal.

Send your guess to M.T. Hickman; phone 972-238-6097; fax 972-238-6333; e-mail mthickman@dcccd.edu

What's My Line under the Grape Leaf? is a new part of the "Grapevine" column. Each month a new mystery member will be described. Mystery members are easy to guess; just review recent copies of the CURRENT to narrow your choices.

If you would like to be a mystery member, contact Hickman.

NEW job? address? phone number? e-mail address?



Report those changes to the MPI D/FW Chapter office 972-233-9107 x1674 and the MPI International Headquarters 972-702-3000

Community Services Update

Volunteers Needed for KERA/DKTN Public Radio/Television Telethon



By Paige Braun (Dallas/Fort Worth/Arlington Conventioner) Chair, Community Services Committee

Join fellow MPI D/FW Chapter members and volunteer for the upcoming KERA/ KDTN Public Radio/Television Telethon. The first ever MPI D/FW night will be Tuesday, March 10 (date will be confirmed by KERA on February 9).

After a volunteer training dinner from 6:15 p.m.-7:00 p.m., chapter members will "man" the phones from 7:00 p.m. to midnight. This is an opportunity to support a great cause, promote our chapter on local television and have a great time with your friends and colleagues!

Space is limited so please RSVP to Kristen Eliason, Wyndham Anatole Hotel at, 214-761-7210 or kristene@wyndham-anatole.com by Friday, Feb. 27.

Trying to figure out how to come up with the funds to attend an MPI conference or workshop?

Need A\$\$i\$tance?

Apply for a **PGA!**

PGA Funds raised at the October meeting totaled a record-breaking \$344!



For details or to request PGA applications, call Patty Stern (Five Star Limousines), 972.234.5466.

Tidbits from the Top News from MPI International

1998 Joint Special Interest Group Forums

The 1998 MPI Joint Special Interest Group Forums are scheduled March 19-21, 1998 in Chicago, Illinois.

These are actually two forums held at a single venue. The first one is for corporate meeting planners only and the other joins association and independent planners with sales and marketing executives.

The theme is "A Framework for Success: Designs for Constructing Your Future." The forums feature two general sessions, a variety of workshops and unique networking opportunities.

A brochure with full details was mailed to all SIG members last month. For more information call 1-972-702-3032.



Submitted by Michelle Carter, CMP (Wyndham Anatole) MPI D/FW International Marketing Liason

Hey! What's the real difference between a person on the fast track and me?

Could it be "Connections—a Meeting of the Minds"?!



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- Dallas Unlimited New Country, Top 40 & Pop, Covers All Styles!
- In The Groove -Fast Paced Corporate Show, High Energy Choreography!
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- Savvy Great Variety, Horns, Beautiful Vocalist, Hot Dance Band!
- The Wild Mohicans Classic Rock, Trash Disco, Party Music, Fun!
- Trio Blanc Wonderful Acoustic Euro-Jazz at its Best...oh, so-o-o Good!
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- National Acts, Speakers & Celebrities Absolutely! Give us a Call!

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Opinion, Please!

Q: If I aspire to serve as an officer or director of the MPI D/FW Chapter, how should I best prepare?



Lesley Meyer • Sunbelt Motivation & Travel, Inc.

The best preparation for chapter leadership comes through involvement at the committee level. Leaders are easily identified within committees. Leaders commit to help and follow through with assignments. Leaders can be depended upon to "get it done" and set an example for their peers. Leaders rise to the top like cream! Get involved and you will rise to the top.



Mary Lynn Novelli, CMP • Sterling Hotels & Resorts

Make a conscious decision on which committee interests you most, and get to work! There are so many opportunities in any one committee that if someone is interested and works hard at it, they can become a leader in a short amount of time. Also, asking a current or past leader to be your MPI mentor is invaluable. Why try to get to a destination without a map when someone is willing to draw it for you?!



Tracey Smith • Computer Language Research, Inc.

Joining a committee is only the first step. While you are sitting in those committee meetings and networking with members afterward, don't forget to speak up. Tell them your ideas. Offer to help implement the plans and projects; then do it. Actions speak louder. Also, get to know the people who impress you; they are likely to be leaders, too.



O.D. O'Donnell • Nightlife Talent & **Management Agency**

1. Read Policies & Procedures & By Laws. 2. Determine where you could serve best; volunteer for that committee. 3. Attend committee meetings and participate. 4. Tell a V.P. you'd like to chair a committee. 5. Establish consistency and dependability. 6. Attend chapter functions. 7. Fill out interest form for board consideration 8. If elected to an open board position, volunteer to backup a V.P.



Steve Kemble • Steve Kemble Event Design

It's simple. GET INVOLVED! It is through committee involvement that you learn more about the chapter as well as meet key contacts in leadership positions. These individuals will help guide you down the path of leadership—and show you that involvement in the chapter is not only good for your personal growth but for business profitability as well!



Gregory Pynes • Hand & Associates

Seek to understand the area of chapter operations that interests you most. Learn about what has been done before and who has served in the past. Commit yourself to participate and do not be afraid to fail. Learning from mistakes and admitting such is an asset for a leader.

Write Tight

CURRENT Editor Gracie Hilton The Write Stuff



A recent project: editing a newsletter for a psychologist whose audience is managed healthcare providers.

He rambled on about how to provide "quality-based, outcome-oriented behavioral health care service delivery" while, at the same time, "curbing the outflow of dol-

My husband and children talk about the red pen I keep holstered and ready to fire at all times. But with a new client, I moved

I hesitated, struggling for a nice way to say, "Less is more."

Stretching, I asked, "Ever read much Henry David Thoreau?"

Puzzled look from client.

I went on, quickly: "In his Reflections at Walden Pond, Thoreau said, 'Simplify, Simplify, Simplify. Then Simplify."

(Open Walden to any page and find a man saying in a plain and orderly way what was on his mind.)

Psychologist client hadn't read much Walden lately.

Furthermore, the psychospeak was too ingrained in this man's head for simplicity.

Nevertheless, little by little, with some give-and-take from both of us, we finally managed to trim that monstrous, nine-word phrase down to four words-"quality behavioral health care".

Was more successful with "curb the outflow of dollars." Quickdraw of the red pen and we had "cut costs."

By the time the third project with my psychologist client rolled around, he was enjoying inflicting the psychobabble on me.

One day after a shared laugh, I asked, "Joe, is this what I should learn to expect from you? Is this the handwriting on the

"No," he replied, "it's the grapho-motor representation on the ceiling support appendage."

The best writing is the simplest.

Vigorous writing is concise.

Strip every sentence to its cleanest components.

Omit needless words and meaningless jargon.

Less is more.

-ghh ©

gracie@eaze.net





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events, social gatherings or corporate functions. It'll do more for your group's collective psyche than all the psychiatrists in Vienna. For more information about group entertainment, please call Mike McCoy. For more information, call 972-263-RACE.



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MPI DALLAS/FORT WORTH CHAPTER DECEMBER 1997 NEW MEMBERS & CORRECTIONS

Amie A. Adelman Marketing Events Coordinator Alliance Data Systems 5001 Spring Valley Road #650 Dallas, TX 75244 972/960-5114 972/960-5275 (fax) Email: aadell@alldata.net	PO⁴D 1	Curt L. Goettsch Special Projects Manager Tyson Foods Inc. 2210 Oaklawn Drive Springdale, AR 72762 501/290-4307 501/290-2900 (fax)	
Nancy A. Berry Vice President C/M Planners Convention & Meetin 3700 Forums #201 Lewisville, TX 75028 972/539-8298 972/539-2850 (fax)	PO⁴D 1 g Planning	Carol A. Koppenal Account Executive Total Audio Visual Services 10540 Stemmons Freeway Dallas, TX 75220 214/210-8025 214/210-8134 (fax)	PO⁴D 6
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Alicia D. Duvall Regional Sales Manager Bass Pro Shops Big Cedar Lodge 6245 Rufe Snow Drive #280 Watauga, TX 76148 817/577-8697 817/577-8692 (fax)	PO⁴D 10	Kerri R. McKewin Event Coordinator VarTec Telecom Inc. 3200 West Pleasant Run Road Lancaster, TX 75146 972/274-7766 972/274-7299 (fax) E-mail: krmckewi@vartec.net	PO⁴D 4
Stacey G. Edinger Director of Sales Wyndham Garden Hotel Market Cen 2015 Market Center Blvd. Dallas, TX 75207 214/742-6349 214/651-1608 (fax)	PO⁴D 8	Donna S. Nordyke Adminstative Assistant Ernst & Young LLP 104 Decker Court Irving, TX 75062 214/665-5224 214/665-5005 (fax) E-mail: donna.nordyke@ey.com	PO⁴D 4
Dana Finnell Administrative Assistant Federal Express 1210 Riverbend Drive #204 Dallas, TX 75247 214/819-3390 214/634-1633 (fax) Email: finnell@edex.com	PO ⁴ D 8	Heather Renee O'Donnell National Sales Manager Southfork Ranch 3700 Hogge Road Allen, TX 75002 972/442-7800 972/442-5259 (fax)	PO⁴D 2

MPI DALLAS/FORT WORTH CHAPTER DECEMBER 1997 NEW MEMBERS & CORRECTIONS

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PO⁴D 2

PO⁴D 1

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Email: carav@millscorp.com

Maryann Woods
Conference Coordinator

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PO⁴D 1

PO⁴D 8

PO⁴D 1

PO⁴D 9

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Email: imagetx@aol.com

MEETING PROFESSIONALS INTERNATIONAL DALLAS/FORT WORTH CHAPTER

PROPOSED SLATE OF 1998-99 OFFICERS & BOARD OF DIRECTORS

OFFICERS

Previously Elected

President Colleen Rickenbacher, CMP Dallas CVB (P)

• Immediate Past President Gregory Pynes Hand & Associates (P)

Nominees

• President-Elect Steven Foster Circle R Ranch (S) VP Administration Linda Vest, CMP State Farm Insurance (P) Peg Wolschon, CTP Kerrville Bus Company/Coach USA (S) VP Education VP Finance Melissa Parks, CMP HD Vest Financial Services (P) • VP Membership Cindy Hamilton Cityplace Conference Center (S) Garrett Speakers International (S) Betty Garrett, CMP VP Programs • VP Public Relations/Marketing Marsha Singer The Dallas Directory, Inc. (P)

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-FAX Registration—

Complete the form below and FAX to the chapter office to make your reservation for the monthly chapter meeting. Clip the top half of this form and insert in your daily planner for a quick reference about meeting details and directions.

MPI

MEETING PROFESSIONALS INTERNATIONAL®

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February MPI D/FW Chapter Meeting

"Ethics: Professionally Incorrect"

—Featuring Author & Lecturer Dr. William Brown, Ph.D— Sponsored by American Airlines

Thursday, February 26

The Plano Centre 2000 East Spring Creek Parkway (972) 422-0296

11:30 a.m. Chapter Orientation—Hillhaven 11:30 a.m. Registration & Reception—Main Hallway & Windhaven 12:00 p.m. Lunch and Program—Collinwood II and III

Free Parking in East and West Lots

R.S.V.P. to Joe
by noon, Tuesday, Feb. 24

•FAX 972-490-4219 (see fax insert)

★FAX confirmation preferred!★

•phone 972-233-9107 x1-MPI (674)

•joe@dondillon.com

Advance Registration \$24 Late Registration \$32 Guest Registration \$30

FLIP

into February

this MNEMONIC will help you remember's will help you this month's details about this details chapter meeting

February 26, 1998

Lunch @ 12:00 pm

Industry Ethics; Professionally Incorrect

Plano Centre



Thanks to the Ramada Hote/Fort Worth (Tammy Levy), Fort Worth/Arlington MPI members can enjoy complimentary transportation to the MPI D/FW meeting Feb. 26 at the Plano Centre.

10:30 a.m. pickup at Ramada Hotel in

Fort Worth

10:45 a.m. pickup at the Trail Dust in

Arlington, (off I-30, on Lamar Blvd.)

Call Melanie Arguello (Forth Worth CVB) 817-336-8791, x226 to make reservations.

Notes about Registration Procedures

Thanks to a number of dedicated volunteers, you'll see the same friendly faces behind the registration table for the 12 monthly chapter meetings.

They offer these tips to simplify the registration process:

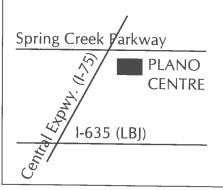
- Attendees such as MPI D/FW past presidents, current MPI D/FW Board of Directors, monthly program committee members, International MPI staff and monthly speakers will register at a no-wait registration table.
- A new Courtesy Information Center (CIC) provides membership applications and information, directions to pertinent locations within the host hotel, phone locations, etc., and a convenient, effective way for members to

take care of financial obligations.

- •Pick up your meal ticket at registration. The meal ticket provides a more accurate attendance count from the host facility on the day of the chapter meeting.
- Vegetarian plates are available for those who order them at the time of making their reservation. Pick up your "vegetarian" card at the registration desk and place it at your table in view of the waitstaff.
- •Faxing your registration form for the monthly meeting is the best way to verify your reservation. Retain your fax confirmation and bring it to the monthly meeting.

Directions to Plano Centre

Plano Centre, 2000 E. Spring Creek Parkway, is situated just east of the Spring Creek Parkway exit (Exit 31) off Central Expressway (I-75).



Alcohol Policy MPI D/FW Chapter

The D/FW Chapter of MPI recognizes and supports the many legitimate uses of alcoholic beverages in the process of conducting our business and social activities. As a chapter, we also recognize that the use and consumption of alcohol at our functions carries with it the requirement to consume those beverages responsibly and in keeping with our professional code of ethics and conduct. We strongly oppose the abuse and misuse of alcohol. We further support those efforts that seek to inform our members of the issues concerning alcohol use and in offering assistance to any members seeking further information and/or assistance either personally or professionally.

Upcoming Chapter Meetings

February 26, Thursday Monthly Chapter Meeting Plano Centre "Ethics" 11:30 a.m.

March 26, Thursday Monthly Chapter Meeting Hotel Crescent Court "The Mentor Program 11:30 a.m.

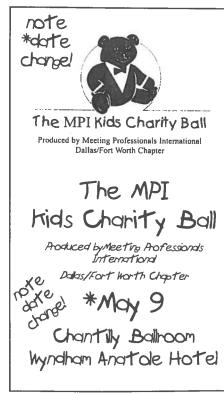


NEW MEMBER HAPPY HOUR Dick's Last Resort

March 5 5:30-7:30 p.m.

all members welcome!

*Questions? Call Lynn Lewis (Ernst & Young), 214-665-5785.



Chapter Meeting Reservation & Attendance Policy

Registration fees will be collected at the door; advance payments are not accepted. If paying by check, please have check completed before approaching registration table. Reservations must be made by RSVP deadline for advance registration fee to apply. Late reservations and walk-ins will be accepted on a SPACE AVAILABLE basis. Cancellations must be made by the RSVP deadline. Noshows will be billed. Members are responsible for "no-show" charges for their guests. Guests are limited to attending three meetings per year (spouses are an exception).

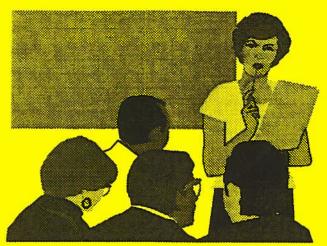
Late Registration and Walk-Ins

MPI D/FW members and guests may register late (past the published deadline) for monthly meetings—on a space available basis at a slightly higher registration fee.

Walk-ins may register onsite the day of the meeting, provided space is available. Walkins will be asked to wait until registrants are

MPI D/FW Voices

Meeting Professionals International Dallas/Ft Worth Chapter



Speaker/Writer Selection Form & Criteria

MPI D/FW Chapter Community Awareness Committee needs your voice. We encourage members to submit for consideration to be an official speaker or writer. Speaking & writing opportunities for our members are available in our community and we want to include your voice. If you want to market your expertise, services, and product or earn points for the CMP process, here's your chance!

Please include the following for a proposed presentation of 45 minutes.

- ✓ Completed signed form (see reverse side of this form). Your signature indicates you accept the conditions and policies of MPI D/FW.
- ✓ Working title 10-word limit.
- ✓ Objective three objectives that will be accomplished with your presentation.
- ✓ Write a 100-250-word description of the proposed session.
- ✓ General outline of session- methodology of how you will conduct session.
- ✓ Audio/Visual needs (if applicable). In some cases this may not be available for your presentation.
- ✓ Audience you would appeal to (the committee will attempt to solicit speaking engagements specific to your area of expertise).
- ✓ Expertise one paragraph biography (25 words or less)
- ✓ Speaking experiences list organizations/paid or volunteer.
- ✓ Photograph (if available).
- ✓ Other suggested speakers who could present with you (if applicable).

The MPI D/FW Chapter Voices Committee requests the following information to be considered as an official speaker of our chapter. This form must be signed at the bottom. Name Affiliation Phone Fax Email MPI Member since _____ Member No. _____ Planner ____ Supplier ____ Other organizations you belong do (professional and non-related) Special interests/hobbies_____ Why do you want to be a speaker/writer? (Check all that apply) Market my business/services _____ Earn points for CMP _____ Develop speaking skills ___ Market myself ____ Other (specify): _____ Check the area you want to be considered for speaking and writing engagements: Hotel negotiations ___Music licensing ___Public Relations ___Food & beverage ___Sponsorships ___Government Affairs Trade Show Management ____American Disabilities Act ___Transportation Substance issues ____Meeting Planning ___VIP Retreats Professional Speaking ___Motivational Legal/Liability Issues Outdoor events ___Marketing/Promotions ___Decorations/Theme ideas ___Airlines ___Financial/Budgets ___Security ___Amenities/Gifts ____International meeting planning ___Sales/Marketing ___Audio/visual ___Crisis Management ____Non-profit / Association planning ____Meetings over 5000 ____Hiring Professional Speakers ___Crisis Management ___Meetings under 100 ____ Hotel Selection(s) Other I, the undersigned agree to serve for a minimum of two years on the MPI D/FW Voices Committee. I will not in any way use the MPI D/FW forum for direct promotion of my product, service or monetary selfinterest but speak on the area I have been designated. I will refrain from overt statements, harsh language or pointed humor that disparages the rightful dignity and social equity of any individual or group. As a nonprofit educational association MPI D/FW does not provide honoraria for presentations. Presenters must cover all of their individual travel and/or living expenses (if applicable). In most cases MPI will assure your meal will be complimentary. Presenters will not accept payment for their speaking or writing engagements unless specifically pre-arranged with MPI D/FW Chapter Committee Chair. (The Community Awareness Committee will determine a final slate of speaker/writers by May 1, 1998). Signed Date Print your name here **DEADLINE APRIL 20, 1998** For office use only: __committee review _____contact applicant _____determination ____other



CMP Spring Program Schedule



Take advantage of the following continuing educational opportunities that will prepare you for the CMP Exam.

of ormation Session (???? What is the CMP!	P How do I get an application?				books do I need? ? ? ? ?)
completing the CMP Appl (Please bring a copy	ication February 2 of your application or purchase th		11:00am-2:30pm Procedure to the CMP"	\$25 (Includ book for \$15 on the	
	tend one or both sessions. Price e for reservations for both of thes				
	СМ	P Study Grou	ıp Sessions	1.50	
on areas of knowledg	se is a six-week program de that will be included in the experts in their field of kno	e exam. The o	lasses will be condu	icted by membe	rs of the chapter who
Monday, March	16 6:00pm-8:00pm		Monday, Ap	oril 6 6	:00pm-8:00pm
Monday, March	23 6:00pm-8:00pm		Monday, Ap	oril 20 6	:00pm-8:00pm
Monday, March	30 6:00pm-8:00pm		Monday, April 27		6:00pm-8:00pm
		CMP Univ			-
	rday, May 30 9:00am-4 Breakfast & Lunch is included)	4:00pm &	Sunday, May 31 (Breakfast i		00pm
		Malibu Spe	35 & Walnut Hill)	e held at	
	CMP Study Course Only	CMP	University Only	CMP Stud	y Course & University
Members Non-Members	\$45 \$65		\$125 \$150	-	\$150 \$195
You will e	You may use y All registrations for the arn CEU credits for the Study G	CMP Study Cou		March 9.	ally attend.
1130 Malibu Dr., Dallas, TX 972) 247-1581	g with your check made payable (75229. Direct inquiries to (972)	247-7223, ext. 7	114. If using your Smart	Card, you may fax y	es, Malibu SpeedZone, our reservation to Number:
				PLANNER:	SUPPLIER:
				E/ZiP:	
			FAX:		
REGISTER ME FOR: Information Sessi Completing the C Both			CMP Study Course CMP University Both	MPI Member \$45 \$125 \$150	Non-Member \$65 \$150 \$195